

**TATA STEEL**

A low-angle, upward-looking photograph of a modern cable-stayed bridge. The bridge's concrete deck and support structure are visible, with numerous white cables fanning out from a central pylon against a clear blue sky. The perspective creates a sense of height and architectural scale.

**Tata Steel Nederland BV**  
Report & Accounts 2017-18

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## A. Report of the Supervisory Board

### Introduction

The Supervisory Board (hereafter: 'the Board') supervises the policies pursued by the Board of Management (hereafter: 'the BoM') and the general course of affairs of Tata Steel Nederland B.V. (hereafter: 'TSN' or 'Company'). The Board takes into account the interests of all the Company's stakeholders, and advises the BoM thereon. The Board regards good corporate governance as an essential foundation for the long-term success of TSN and the Tata Steel Group, and an essential element to the delivery of its strategy.

### Composition of the Board

The members of the Board are appointed by the General Meeting of Shareholders in TSN, at the recommendation of the Board itself. The Board and its members are not bound by any instructions and shall not receive a binding mandate. At least half of the members of the Board are not in any way involved in the management or supervision of companies belonging to the Tata Steel Group. A quarter of the members of the Board is female. The board will strive for equal representation with future appointments. Every third member of the Board is appointed considering the enhanced right of the Central Works Council of TSN. At the start of the year, the Board consisted of Mr. J.H. Schraven (Chairman), Mr. M.J.L. Jonkhart, Mrs. L.M.T. Boeren and Mr. J.L.M. Fischer. In July 2017 Mr. Schraven resigned after serving on the Board for 12 years, of which 10 years as Chairman. Mr Schraven is thanked for his excellent contributions during all these years as a member of the Board and in the fulfilment of his role as Chairman. Mr P.M.M. Blauwhoff was appointed a member of the Board at the General Meeting of Shareholders of 13 July 2017, and Chairman of the Board. The current terms of Mr. Jonkhart and Mrs. Boeren will end in July 2018. They have both been reappointed for another term of four years starting 1 July 2018. Considering its relative limited size, the Board has not established separate committees.

### Meetings and activities

Nine meetings of the Board were held during the year. Except on 20 April 2017 when Mr. Fischer was absent, all the Board members were present at each of these Board meetings. In addition, members of the Board attended Central Consultative Meetings of the BoM and the Central Works Council, providing information on the meetings of the Board. From time to time they interacted with management

and members of the Central Works Council outside the formal meetings, both collectively and individually.

The Board, or members of the Board, and the Board of Management, or members of the Board of Management, also met outside the regular meeting with senior representatives of the ultimate shareholder at various occasions on the subject of a possible joint venture between Tata Steel Ltd. (Mumbai, India) and thyssenkrupp AG (Essen, Germany) in relation to their respective flat steel activities in Europe, which included TSN and its businesses, and the pre-conditions of TSN for such a joint-venture.

The Board was briefed in all the regular meetings on the developments regarding the company and its financial, business, operational and safety, health & environment performance. The Board also discussed the operational and financial risks and their mitigations. In addition, the Board discussed several recurring subjects, such as HR related matters, operational and financial risk management, the financial situation and the governance of IJmuiden's pension scheme, environmental matters, local sponsorship focused on corporate social responsibility, and audit activities.

In its meeting on 20 April 2017, the main items on the agenda were safety, health & environment, 'fijnstof' (*fine particles dust*), cyber security, audit status and preliminary findings, the financial position of TSN, including financial support to the Group, and an update on the possible joint venture.

In its meeting on 4 July 2017, the main items on the agenda were safety, health & environment, the financial position of TSN, including financial support to the Group, audit, the annual plan, the annual accounts for FY2017, and an update on the possible joint venture.

In its extra meeting on 19 September 2017, the main items on the agenda were an update on the possible joint venture, including an assessment of the risks and opportunities for TSN, and the financial support to the Group.

In its meeting on 3 October 2017, the main items on the agenda were safety, health & environment, the financial position of TSN, including financial support to the Group, the General Data Protection Regulation, the adoption of the updated regulations of the Board, and an update on the possible joint venture, including the position of TSN in this joint venture.

## A. Report of the Supervisory Board

In its meeting on 8 December 2017, the main items on the agenda were safety, health & environment, the TSN strategy, the financial position of TSN, including financial support to the Group, audit, the HR organisation in the Netherlands, and an update on the possible joint venture, including the position of TSN in this joint venture.

In its extra meeting on 28 December 2017, the main item on the agenda was the possible joint venture, leading to a position paper to Tata Steel Ltd. of the same date in relation to four pre-conditions of TSN. These related to the governance of TSN and its boards, to the integrated value chain of the IJmuiden operations, to the cash flow and capital expenditure, and to the non-acceptance of third party debt or liabilities.

In its meeting on 19 February 2018, the main items on the agenda were safety, health & environment, the financial position of TSN, including financial support to the Group, the succession of Mrs. Boeren and Mr. Jonkhart, and an update on the possible joint venture, including developments on the four pre-conditions of TSN.

In its extra meeting on 20 February 2018, the main item on the agenda was a preliminary agreement between TSN and Tata Steel Ltd. on the four pre-conditions of TSN, and an update on developments on the possible joint venture.

In its extra meeting on 28 March 2018, the main items on the agenda were issues at Degels GmbH, a subsidiary of TSN, in relation to anticipated customer claims, the proposed sale of the Kalzip-activities of TSN, an update on the possible joint venture, including the position of TSN in this joint venture, and the existing TSN organisation.

In its meeting on 24 April 2018 the Board evaluated its functioning over 2017, and the main items on the agenda were safety, health & environment, audit, the financial position of TSN, including financial support to the Group, an update on the possible joint venture, including the position of TSN in this joint venture, and the preliminary decision of the Board of Management in relation to the joint venture, including a request for advice to the Central Works Council of TSN.

### Financial statements

For the financial year 2017/18, the consolidated income statement shows a net profit after taxation (including minority interests) of €115m compared to 2016/17 of €211m, due to higher spend and lower steel margins.

On 19 February 2018, the Board supported the BoM's proposal to pay an interim dividend of €75m to TSNH as the owner of all outstanding ordinary shares in TSN.

Pursuant to Article 29 of the Articles of Association, we hereby present the Annual Accounts for adoption by the General Meeting of Shareholders of TSN. The independent auditors, PricewaterhouseCoopers Accountants N.V., have audited the Annual Accounts for 2017/18 and have issued an unqualified auditor's opinion. The members of the BoM and the Board, after discussion with the external independent auditors, have approved these Annual Accounts.

We recommend that the General Meeting of Shareholders adopts the Annual Accounts for the financial year 2017/18 as presented, and discharges the members of the BoM and the Board of responsibility in respect of their management and supervision respectively.

The Board is grateful to the BoM and all TSN employees for their efforts and dedication during the financial year 2017/18.

On behalf of the Supervisory Board

P.M.M. Blauwhoff, Chairman

M.J. Wisselink, Secretary

IJmuiden, 26<sup>th</sup> June 2018

## B. Report of the Board of Management

### Introduction

The Board of Management ('BoM') herewith presents the annual report together with the audited accounts of TSN, and its subsidiary companies, for the year ended 31 March 2018 ('FY18').

TSN is a wholly-owned subsidiary of Tata Steel Netherlands Holdings B.V. ('TSNH'), an unlisted company based in the Netherlands. TSNH is owned by Tata Steel Europe Limited ('TSE'). The ultimate parent company is Tata Steel Limited ('TSL'), which is a company incorporated in India with shares listed on BSE Limited (formerly the Bombay Stock Exchange Limited), Mumbai and the National Stock Exchange of India, and with global depositary receipts listed on the London and the Luxembourg Stock Exchanges.

TSN holds all shares in Tata Steel IJmuiden B.V. ('TSIJ'), whose main assets are the steelmaking hub Strip Products Mainland Europe ('SPMLE') and Packaging manufacturing activities in the Netherlands and Belgium. Other subsidiaries cover various activities in markets such as building & construction, automotive, colour coated steels and packaging, both in Europe and the rest of the world.

The BoM hereby declares that, to the best of its knowledge, the Company's financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole and that the Report of the BoM gives a true and fair view concerning the position at 31 March 2018, the development and performance of the business during the financial year of the Company and the undertakings included in the consolidation taken as a whole.

The BoM would like to express its gratitude to all TSN employees for their contributions to the Company's performance in FY18 and their support to realise the result for the current year.

### Principal business activities

The principal activities of the Company comprise the sale and manufacture of steel products throughout the world. TSN produces carbon steel by the basic oxygen steelmaking method at one integrated steelworks in IJmuiden, the Netherlands. This plant produced a total of 7.1mt of steel products in the current year (FY17: 6.9mt).

The Company organises its commercial activities into strategic sales sectors and these sales sector teams identify demand, which is met from a single, pan-European, supply chain function.

The Company has sales offices, stockholders, service centres and joint ventures or associate arrangements in a number of markets for distribution and further processing of steel products.

### The business, objectives and strategy

The steel industry is a highly cyclical industry. Financial performance is affected by general macroeconomic conditions that set the demand from the downstream steel using industries, as well as by available global production capacity and exchange rates relativities. As integrated steel players seek to maintain high capacity utilisation, changes in margins across regions lead to changes in the geographical sales pattern. As a result, in addition to market developments in Europe, changes in the global market for steel influence TSN's financial performance.

The Company's main business is Strip Products Mainland Europe. Other large businesses are Packaging, Tubes, Distribution and Building Systems.

Europe remains the most important market for TSN's steel products. The major operating site of TSN is the integrated steelworks at IJmuiden in the Netherlands, which includes a number of rolling mills and processing lines. Further processing is done at other TSN sites, such as the coating works in Maubeuge, France, the galvanizing line in Flemalle, Belgium, the tube mills in Oosterhout, Zwijndrecht and Maastricht, the Netherlands, the cold narrow strip mills and plating lines in Düsseldorf, Germany, and in Warren and Bethlehem, USA. TSN has an extensive network, both in the EU and outside the EU, of sales offices, stockholders, joint ventures or similar arrangements, such as agents, in various markets for the distribution and further processing of steel products.

TSN's principal end-markets are the automotive, packaging and construction sectors.

TSN is continuing with its strategy of focusing on carbon steel to create long-term value for its stakeholders within a sound financial framework through:

## B. Report of the Board of Management

- A top quartile cost position in Europe;
- Continuously improving the service performance;
- Increasing the sales volumes of speciality products;
- Continuing to move the product sales mix to more attractive automotive and construction markets; and
- Capturing growth opportunities with new and existing customers.

Important for the future of the Company is the investment program referred to as the Strategic Asset Roadmap (STAR). This program will enable a state of the art asset base and an extension of the product portfolio in high value products whilst at the same time maintaining the Company's low cost position in Europe. TSN can grow in high-value markets, such as Automotive, Lifting & Excavating, Packaging and Building Envelope. This requires a complete product portfolio, very stable production and the highest delivery performance. Targeted investments will allow TSN to meet these requirements and will contribute to a sustainable profit for Tata Steel in IJmuiden. In FY18, the first series of investments from this programme have been initiated. In addition a second STAR programme is being developed.

Discussions for a possible joint-venture with thyssenkrupp are ongoing. The BoM has made firm agreements with its shareholder to secure the continuity of a fully integrated steelmaking value chain in IJmuiden, the corporate governance of TSN and the Policy for Surplus Cash.

### Economic climate

Global GDP growth in 2017 was 3.0% (2016: 2.3%). The Eurozone economy grew by 2.5%, which was higher than in 2016 (1.7%). In order to avoid a deflationary environment the European Central Bank extended the quantitative easing programme.

GDP growth in China accelerated in 2017 to 6.9% (2016: 6.7%). The Chinese government is seeking to transform the economy from being investment led to become more consumer driven, as its cost advantage is being eroded.

### Global steel market

Global steel demand increased by 4.7% in 2017 (2016: increase of 1.0%). Demand for steel in China increased by 3.0% compared to a decrease of 1.3% in 2016. Steel demand in the EU grew by 1.3% (2016: 3.2%), with growth evident in all steel using sectors.

The number of cars and trucks produced by the EU rose slightly by 0.3% in 2017 (2016: 3.3%). Construction activity also increased by 3.9% (2016: 1.7% increase).

In 2017, global steel production increased by 4.8% (2016: increase of 1.0%). Steel production in China increased by 4.7% (2016: increase of 1.5%) and equated to 50% of global steel production. In the EU output increased by 3.4% (2016: decrease of 2.3%).

In 2017 the EU was a net importer of steel at 11.2mt (imports: 42.3mt, exports 31.1mt). Exports from China decreased significantly in 2017 to 74.8mt (2016: 108mt). Global steelmaking capacity utilisation increased from 69% in 2016 to 72% in 2017 due to increased demand.

Steel spot prices rose globally during 2017, as a result of increased raw material prices due to higher than expected steel demand in China, which led to lower steel exports from China.

### Raw materials

The principal raw materials used in the carbon steelmaking processes are iron ore, metallurgical coal and steel scrap. The market reference price of iron ore fines (China CFR 62%) decreased in 2017 from \$79/t in January to \$71/t in December as new, lower cost iron ore supply became available in 2017. Hard coking coal spot prices (Australia FOB) increased from \$185/t to \$227/t in 2017 as the Chinese government decided to enforce production restrictions on Chinese coal mines causing supply tightness. German benchmark scrap prices also increased by 16% to €290/t in 2017.

### Trade

Changing trade flows in the global steel market have caused an increase in the amount of anti-dumping measures. Amongst others the US and EU have issued duties for a broad range of products, including hot and cold rolled coil. In March 2018 the US government imposed a 25% tariff on steel imports as part of its "Section 232" ruling.

In 2017 steel demand in the EU increased by 2.0mt. Deliveries by EU mills rose by 2.2mt whilst imports decreased by 0.2mt. Consequently, the market share for imports into the EU decreased to 15.7% in 2017 (2016: 22.6%).

## B. Report of the Board of Management

### Financial review

The Company's turnover increased from €4,556m in FY17 to €5,164m in FY18 as a result of improved market conditions. Operating profit decreased from €271m in FY17 to €146m in FY18, mainly due to higher spend. The result before taxation decreased from €285m in FY17 to €157m in FY18. The consolidated net profit after taxation (including minority interests) amounted to €115m, a decrease of €96m compared to FY17.

Consolidated capital and reserves (including non-controlling interests) increased by €27m to €2,631m at the end of FY18.

The increase of €27m consisted of:

- The profit for the period of €115m;
- Other comprehensive loss of €(13)m mainly attributable to actuarial losses on defined benefit pension and other post-retirement plans and movements in the cash flow hedges;
- Dividends of €75m paid in cash during the year to the shareholder, TSNH.

Net cash flow from operating activities totalled €220m, an increase of €85m compared with FY17. Net cash flow from investment activities amounted to €(317)m (FY17: €(327)m). Including movements in external loans and loans with other group companies, the net movement in cash and cash equivalents amounted to an outflow of €131m (FY17: €148m).

An important strength of TSN is its solid balance sheet, with only a limited level of borrowing.

As part of the Senior Facility Agreement ("SFA") in place for the TSE group there is a revolving credit facility of £700m for six years (this facility may be extended by a further year if certain conditions are satisfied), of which £100m is reserved for the exclusive use of TSN. TSN also has access to a €400m intercompany loan facility with Tata Steel UK Ltd ("TSUK") and TSNH expiring on 1 November 2021.

At the end of the financial year, no money had been drawn by TSN under the revolving credit facility and no drawings were made under the intercompany loan facility.

Depending on TSN's actual cash positions and its cash flow forecasts, and taking into account the Company's Policy for Surplus Cash, various amounts have been lent to TSNH and TSUK for various periods. Dividends of €75m were paid in FY18.

### Capital expenditure

Capital expenditure on tangible fixed assets (including loose plant, tools and spares additions) in FY18 amounted to €320m (FY17: €323m). Significant capital expenditure has been committed in the SPMLE business on the Strategic Asset Roadmap Programme (STAR) to support the strategic growth of differentiated, high value products in the automotive, lifting and excavating, and energy and power market sectors. During FY18, these included the installation of a new caster (continuous caster 23) to allow enhance casting capabilities for advanced products, and the replacement of a conditioned warehouse. Other major projects in SPME included the improvement of Hot Dip Galvanizing line 2 and the implementation of a Commercial Analytics Database. In the Packaging business, a major capital project ongoing during FY18 included the introduction of Protact® NG, a multi-layered polymer system that meets increasingly stringent food requirements.

### TSN Business review

#### Tata Steel Strip Products MLE

SPMLE manufactures hot rolled, cold rolled and metallic-coated steels for the automotive and transport industries, building and construction, consumer appliances and electronics, and general engineering.

The Lost Time Injuries (LTI) rate of SPMLE employees in 2017/18 was 1.1, which was 0.3 worse than last year. The rolling LTI rate for contractors was 2.6 bringing the combined (i.e. employees and contractors) 12 month rolling LTI rate to 1.5 (0.5 worse than last year).

The FY18 operating result after restructuring, impairment and disposals was lower than in FY17 due to operational disturbances at some works and a higher spend.

Deliveries in FY18 increased slightly compared to last year due to an increase in liquid steel production.

## B. Report of the Board of Management

As a result of the continuing focus on manufacturing stability, several plants at the IJmuiden site set new production records in 2017/18. The Direct Sheet Plant and Hot Dip Galvanizing Line 1 and 3 realised annual records of 1368kt, 408kt and 571kt respectively. For Hot Dip Galvanizing Line 3 this was a second record year in succession.

### *Tata Steel Packaging*

Tata Steel Packaging is a supplier of light-gauge steel for packaging and non-packaging applications, based in IJmuiden, the Netherlands, with an additional production facility in Duffel, Belgium.

The LTI rate in 2017/18 was 0.6, which was 1.2 better than the previous year.

The FY18 operating result after restructuring, impairment and disposals was slightly below previous year, due to lower margins and a lower volume of deliveries.

Production volume in IJmuiden in FY18 was below FY17 as result of production issues at the continuous annealing line.

### *Tata Steel Nederland Tubes*

Tata Steel Nederland Tubes is one of Europe's leading manufacturers of welded steel tubes. From small to large diameters, a variety of wall thicknesses and grades of steel, it manufactures one of the widest ranges of welded steel tubes available for greenhouses, construction projects, steel structures and the automotive industry.

During the fiscal year there were 0 lost time injuries (FY17: 2).

The FY18 operating result after restructuring, impairment and disposals was lower compared to last year due to margin pressure in some geographies. Initial investments have been made to upgrade the Cold Form mills in Maastricht and Zwijndrecht to produce tighter tolerance and high strength tubes.

### *Tata Steel Distribution Europe*

Tata Steel Distribution Europe comprises a network of service centres and further processing capabilities across Europe.

The LTI rate in FY18 was 1.2 compared to 0 last year. After five consecutive fatality free years across TSN tragically Mr Kari Laiho was fatally injured in July 2017 when working at the Naantali Service Centre in Finland. Mr Laiho was struck

by the tail of a coil as it unwound, when the banding round the coil failed as it was being prepared for processing. Following a detailed investigation a number of recommendations have been made for improvement, including the development of a TSE group-wide standard and a code of practice on coil banding/strapping.

The FY18 operating result decreased slightly as a result of lower volume in various geographies. The strategy is to focus on margin rather than volume.

### *Tata Steel Building Systems*

Tata Steel Building Systems comprises a network of manufacturing bases providing a wide range of steel products for the building industry worldwide.

There were 4.4 LTI's during FY18. This resulted in a combined 12 month LTIF rate of 2.5 an improvement of 1.9 compared to last year.

The FY18 operating result was slightly worse than in FY17 due to mainly lower volume.

Two new investments were initiated. A panel line in Monopanel will be build and the construction of a new panel line facility for SAB went into execution mode.

### *Tata Steel Colors*

Tata Steel Colors is an international business with significant experience in developing and manufacturing pre-finished steels. Applications include building envelope, roof and wall cladding, domestic appliances, consumer products, bake ware and specialist applications.

The LTI frequency rate of employees in FY17 was 0.7 which is a significant improvement compared to 2.8 last year.

The FY18 profit was significantly lower than last year due to lower spreads and increased zinc prices.

### *Tata Steel Plating*

Tata Steel Plating specialises in the rolling, annealing and electrolytic plating of cold-rolled narrow steel strip and its downstream processing. The business is the world's leading supplier of materials for the production of battery cases and its products are used for diverse applications in the automotive industry.

In 2017/18 there were 0 LTI's against 1.9 last year.

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The FY18 operating result was worse compared to FY17 mainly due to lower delivery volumes, despite a slightly better margin.

This year a new generation of alkaline products for batteries was introduced in selected markets and will be further deployed in FY19.

### *Tata Steel Kalzip*

Tata Steel Kalzip specialises in the international manufacture and supply of tailored metal solutions for building envelopes.

The combined 12 month rolling LTI rate was 0 (4.5 better than last year).

The FY18 operating result improved compared to FY17 due to higher volume and improved product margins. On 8 May 2018 TSN announced its intention to divest its Kalzip business.

### *Tata Steel Regional Market Development Europe*

Tata Steel Regional Market Development Europe is the specialist supply chain management business unit of the Tata Steel Europe Group. The business manages an international network of offices in nearly fifty countries and stock facilities in strategic locations worldwide.

As during the previous financial year, there were no LTI's.

The FY18 operating result was in line with FY17.

## **Research & development**

### *Research & Technology programme*

Approximately 85% of the TSN technology programme was developed under the governance of the Global Expert Committees ('GECs') of Tata Steel in the year, which cover process development and product market sector developments. The remaining capacity was allocated to the Strategic Thrust programme for various projects including:

- Hisarna technology to produce steel more energy efficiently and from lower grade raw materials, and reduced CO<sub>2</sub> emissions. Process robustness has been further demonstrated in FY18 with engineering studies for a full scale demo plant now underway.
- Graphene based value add products focused on the development of high value niche market segments for coated products, with tangible cooperation with customers now well underway.

- Physical vapour deposition, a cold zinc coating technology that allows an extension of TSN's zinc coated product range towards the future UHSS automotive grades well above 1000 MPa.
- Ultra-flexible annealing of tubes that allows multiple end product specifications to be produced from a limited number of master chemistries, whilst improving the properties of the end product. With extensive pilot production runs carried out in FY18 with commercial grade tubes.
- Waste heat recovery through direct conversion with Thermo Electric Generator modules (TEG), where a successful pilot was completed in the IJmuiden BOS plant with further scale up planned as part of the IJmuiden energy efficiency programme.
- Use of advanced analytics to introduce fundamental changes in manufacturing and all TSN business processes.

### *Process development*

The process technology programme in 2017/18 was focused on robust and stable manufacturing processes, better use of raw materials and resolution of quality issues. The programme supports the company's manufacturing and differentiated product strategy. Key achievements during FY18 were;

- Improved temperature control of all Tata Steel annealing lines in Europe to produce products within tighter tolerances and to enhance their capabilities, especially towards high end differentiated products, based on model predictive control technology (OSCAR);
- Continuous optimisation of Value In Use (VIU) of raw materials e.g. by using new 3D visualisation techniques for advanced monitoring of existing pelletizing, sinter and blast furnace processes;
- Supporting the Cost of Liquid Steel projects that are running on the 2 integrated steel making sites in STE;
- Supporting high speed Zn coating processes without compromising product quality, and
- Modelling the wear of refractories to improve reliability and reduce cost.

## B. Report of the Board of Management

### *Product market sector developments*

A key element of the Group's strategy is the development of new steel products. Structured programmes are initiated for all market segments identified by strategic marketing with particular emphasis on the automotive, construction, packaging, engineering and infrastructure sectors.

During 2017/18 a total of 23 new products were introduced into the Group's product portfolio of which the most significant ones include:

- Extensions to TSN's Serica® wide strip for use in high gloss automotive body panels;
- Hot rolled high strength steels with a minimum strength of 700MPa and a guaranteed toughness at low temperatures;
- Next generation value add Colorcoat Prisma that is entirely chromium free;
- Development of bake hardening grades with a width of up to 2020 mm and low waviness for automotive FF body parts;
- Ni-plated Interstitial Free (IF) grades for lithium ion batteries;
- Protact product suitable for 3 piece welded cans, and
- Coretinium (28mm) sandwich panel with extreme stiffness to weight ratio.

### **People**

#### *Health and safety*

Health and safety continues to be TSN's first priority as it strives to be the industry benchmark.

As reported in the TSN Business review, after five consecutive fatality free years across TSN tragically an employee was fatally injured in July 2017 at the Naantali Service Centre in Finland.

Health and safety plans continue to be deployed across the sites, including deployment of approved TSE Health and Safety standards and codes of practice. TSN's safety performance has improved from 1.5 in FY17 to 1.3 in FY18. The sickness rate of 4.88% in FY18 slightly worsened this year compared to 4.69% in FY17.

### *Pension scheme*

Stichting Pensioenfonds Hoogovens ("SPH"), the main pension scheme within TSN, operates the pension scheme of the IJmuiden site in the Netherlands.

Tata Steel Nederland BV and the trade unions agreed a new pension agreement for the period from 1 January 2018 to 31 December 2020.

As part of the new pension agreement, the Company agreed with the Dutch Trade Unions to fix the Company's contribution level at 29% of pensionable earnings for the three year period from 1 January 2018 to 31 December 2020. The SPH pension scheme is classified in the financial statements as a defined contribution scheme.

### *Employment policies*

There are established arrangements for communication and consultation with Works Councils and Trade Union representatives, to systematically provide employees with information on matters of concern to them. During the year several requests for advice on organisational and financial subjects were discussed and concluded with the Central Works Council.

In 2017 a new TS IJmuiden collective labour agreement was agreed with the Trade Unions for a two years period starting from 1 April 2017 up to 31 March 2019.

TSN's employee population is aging. The average age has gone up and, due to the higher retirement age, employees will have to continue to work to a higher age than before. These developments call for policies aimed at improving both the ability and the willingness to continue to work longer. Key programmes are agreed and supported by the Trade Unions and Works Council.

A strong example is the retirement Generation Pact programme. Tata Steel and the trade unions consider it important that employees can reach retirement in a good and healthy way. The Generation Pact offers the opportunity to work less to reduce the workload in the last years before retirement.

## B. Report of the Board of Management

### Environment

#### Policy

The Group is committed to minimising the environmental impact of its operations and its products through the adoption of sustainable practices and continuous improvement in environmental performance. As such, respect for the environment is critical to the success of TSN. To implement its environmental policy, systems are in place to manage and minimise the effects of TSN's operations. For example, 100% of manufacturing operations are certified to the independently verified international environmental management standard, ISO 14001:2015.

Climate change is one of the most important issues facing the world today. TSN recognises that the steel industry is a significant contributor to man-made greenhouse gas emissions as the manufacture of steel unavoidably produces CO<sub>2</sub>. However, TSN's products are also part of the solution to climate change. Steel has inherent environmental advantages, as it is durable, adaptable, reusable and recyclable. It is used, for example, in affordable and energy-efficient modular homes, and in lighter, stronger and safer transport systems. As a result, CO<sub>2</sub> emissions in steel production can be offset by reductions in direct and indirect emissions through the life cycle of steel products, achieved through effective product development and design and through recycling at the end of their life. Furthermore, TSN aims to contribute positively to the communities around or near to its operations.

#### Energy efficiency and CO<sub>2</sub> emissions

In the Netherlands, the Group participates in a voluntary agreement ("Meerjarenaafspraken Energie Efficiëntie" Covenant) with the Dutch government regarding energy efficiency improvements over the period 2017 to 2020 (with the previous agreements extending from 2009-2012 and 2013-2016 inclusive). The primary requirement of the agreement is the implementation of energy efficiency projects of 2% per annum, covering both process efficiency measures within the manufacturing process and energy saved across the product life cycle. The total energy savings in 2017 were equivalent to 7% of the IJmuiden's site energy consumption (2016: 5%).

Although TSN's steel production was below pre-crisis levels, the allocation of CO<sub>2</sub>-credits was lower than the emitted volume. This was caused by the unexpected application of a cross sectoral correction factor by the European Commission.

#### Environmental Permit issues

In 2016 Tata Steel obtained a permit regarding the Dutch nature conservation act. The main topic in the permit application is the nitrogen deposition in nature conservation areas (Nature 2000 areas) in the vicinity of the IJmuiden site. As a consequence of this permit TSN has made a landscaping plan with the aim to improve and connect ecosystems on the site with the surrounding Nature 2000 areas. The plan has been approved by the authorities.

The plan is also used to facilitate or even stimulate nature development on temporary undeveloped areas (in Dutch "tijdelijke natuur") without disrupting future developments in TSN's operations. TSN is the first company who applied for the so called "code of behaviour temporary nature" (gedragscode "Tijdelijke Natuur"). This code was awarded by a member of the Provincial Executive. In a second regulation from this permit Tata Steel had to reduce the NO<sub>x</sub> emissions with at least 5% of the so called mobile nitrogen oxide sources. These are the low nitrogen oxide sources like (shipping) traffic and working tools which use diesel fuel. In the final plan TSN succeeded to reduce the NO<sub>x</sub> emissions by 20% in 2017 with the aim of a further reduction of 10% in 2018.

The company continues to invest substantially in short to medium term CO<sub>2</sub> emission reduction and energy efficiency improvements. In addition to these improvements, TSN is also working with other steelmakers in Europe on a longer term major research and development project to develop a new smelting reduction technology ('Hisarna') to produce steel from lower grade raw materials without the need for coke making or agglomeration processes, thereby improving efficiency and reducing energy consumption as well as reducing CO<sub>2</sub> emissions and emissions of other component's such as dust, dioxins and heavy metals. A permit has been provided for the next campaign which will start by the end of 2018.

All results obtained in the Hisarna pilot plant will be included in the design of a full scale demonstration plant of about 1 million tonne of iron per annum.

## B. Report of the Board of Management

### *Environmental complaints*

In 2017 the number of total complaints was about 13% lower in comparison to 2016. Noise complaints originate mainly from the Beverwijk area, whilst odour as well as dust complaints originate from Wijk aan Zee. In 2017 85 % of the total complaints were related to dust, 11,6% were related to odour and 3,4% to noise. Although odour complaints remained mainly at the same level, noise complaints have reduced by almost 50%. Although the number of dust complaints reduced by 13%, dust complaints are still a concern. With the in 2016 introduced air boxes the operators can take direct measures to stop or reduce dust emissions.

Another measure to reduce dust complaints is the introduction of the so called steam boxes. Part of the steel slag is treated in the steam boxes by which dust emissions are reduced.

As part of its overall strategy to reduce environmental complaints at IJmuiden, TSIJ organizes regular meetings with citizens of Wijk aan Zee. The purpose of these meetings is to inform the local community about measures taken by TSN to reduce emissions and avoid environmental nuisance, and listen to the local people about their main issues and concerns regarding the TSN activities. TSN also continues to publish an online environmental news report to inform stakeholders about new developments and possible activities that could cause environmental nuisance.

### *Regional developments*

Although the local air quality is currently in compliance with European air quality standards, further improvement opportunities are sought by society. This is the main subject of a so called environmental dialogue that is ongoing with all relevant governmental and other organisations in the Region.

In 2016 TSN signed a partnership agreement with the PWN (Provinciaal Waterleidingbedrijf Noord-Holland), a public company responsible for amongst others maintaining the Nature 2000 area neighbouring north of the IJmuiden site. Excursions at the site were organized and guided by foresters of the PWN as part of the national "Nature working day" (Natuurwerkdag).

### *National and European Policy developments*

The European Commission has launched an action plan to support the Circular Economy. The Circular Economy offers TSN a lot of opportunities as steel is a permanent material. It's also in favour of technologies like Hlsarna, as it might help to recycle zinc (which is a scarce material) and reduce the use of coking coal. TSN is also involved in the Dutch 'resources agreement' (Grondstoffenakkoord), which is an implementation of the Circular Economy in the Netherlands.

In the Netherlands, new regulation is under development about physical environment (Omgevingswet). Tata Steel is monitoring the potential impact of this system change. The act is already approved by the Dutch House of Commons, but certain decrees, ministerial rules and some additional tracks are still under discussion. The complete change should be ready in the beginning of 2021. TSN will participate in a pilot with local governments to learn about the impact of this new regulation on decision-making processes.

The intention of the national government is to make an air quality plan. In this plan a road map will be published on the way, in which the Netherlands will be able to meet the WHO advisory values. TSN will be consulted.

### **Principal risks and risk management**

Within the wider TSE group, active risk identification and mitigation management is an integral part of all business management processes.

Building on the risk management procedures and reporting framework that are applied throughout TSE, TSN has a robust process to identify and monitor the significant risks and associated mitigating measures for its operations and activities.

Risk registers that are prepared by the individual entities of TSN are consolidated in an overall TSN risk register, highlighting potential impact of the risks as well as probability of occurrence. The TSN risk register is updated every six months.

After every update a selection of the "Top 10" risks and mitigation measures is reviewed by the BoM together with the Supervisory Board.

## B. Report of the Board of Management

Critical risks can be summarised as follows:

| Risks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Mitigating factors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Health, safety, environmental and other compliance matters</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <p>TSN businesses are subject to numerous laws, regulations and contractual commitments relating to health, safety, the environment and regulatory compliance in the countries in which it operates. The risk of liabilities, costs and damage to reputation related to these laws and regulations are an inherent part of the Group's business.</p> <p>TSN's first priority is health and safety and available capital funding is targeted on these schemes, which can constrain and defer other expenditures.</p> <p>TSN's "license to operate" is at risk from increased costs related to the European Union Emissions Trading Scheme (EU ETS) and a reduction in the free allocation of CO<sub>2</sub> emissions rights. There is an expectation that after 2020 CO<sub>2</sub> allocations under EU ETS are likely to be lower than TSN's projected emissions.</p> <p>The EU ETS and TSN energy costs continue to absorb additional resources when compared to competitors not subject to the same legislation. A CO<sub>2</sub> EU Border Tax as part of a drive to reduce CO<sub>2</sub> emissions from what the EU consumes as well as from what it produces continues, however the impact of Brexit on this scheme and TSN is currently unknown.</p> | <p>TSN has policies, systems and procedures in place aimed at ensuring compliance and there is a strong commitment from the TSN Board to enforce compliance, to continuously improve health and safety performance and to minimise the impact of TSN's operations on the environment.</p> <p>TSN continues to engage with EU legislators to secure a level playing field, for example in areas such as the REACH (Registration, Evaluation, Authorisation &amp; restriction of Chemicals) scheme and the EU ETS.</p> <p>A focus for operations and procurement is to minimise environmental impacts by selecting raw materials on their environmental credentials (as well as quality) in order to minimise landfill tonnages and identify external opportunities for use/sale of by-products.</p> <p>TSN continues to invest in short to medium term CO<sub>2</sub> emission reduction and energy efficiency improvements. In addition to these improvements, the Group is also working on a longer term major project to develop a new smelting reduction technology ('HIsarna') to produce steel without the need for coke making or agglomeration processes, thereby improving efficiency and reducing energy consumption as well as reducing CO<sub>2</sub> emissions.</p> |
| <b>Our workforce</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <p>The economic climate, the global steel market and related challenges for TSN continue to put pressure on industrial relations and maintaining a critical mass of engineers and other specialist functions.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <p>The long-term success and competitiveness of steel making in the EU requires the ongoing partnership with trade bodies and continuance of beneficial industrial relations in the face of future uncertainties. Strong succession planning must be implemented to ensure continuity in the management of the complex challenges facing TSN.</p> <p>Strategic collaborations continue with technical universities and other relevant schools and talent programmes for graduates, functional trainees and apprentices to improve quality and retention.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

## B. Report of the Board of Management

### Trading in the global steel market

TSN's financial performance is influenced by the global steel market and the economic climate in Europe. The impact of Brexit is currently unknown but is likely to provide TSN with both opportunities and threats.

Regulators from around the world are pushing to protect national steel industries from foreign competition. More recently this is most noticeable from the US, who have started to transform their trade policy and tariffs to protect and develop their home market. These tougher international trade practices will impact the global market, further driving overcapacity and price pressures.

Overcapacity remains and the raw materials supply market has greater consolidation than steel, which means that suppliers with strong market power may use this position to their advantage.

As more information on the nature of the new relationship between the UK and the EU emerges, TSN will continue to plan for and address these changes and impacts on its customers markets and the procurement decisions of end users.

US steel manufacturers cannot currently meet in full the market demand and lobbying by TSN alongside US customers will continue.

TSL is currently progressing a potential joint venture with thyssenkrupp in order to create a company with a high value, differentiated product mix, that is capable of responding to the evolving needs of customers and end users.

### Long-term competitiveness

TSN's manufacturing facilities are largely in Europe, which is a relatively high cost area and where demand growth for steel products is lower than in developing parts of the world.

Increasing raw material costs and competing materials challenge the long-term competitiveness of TSN's products.

TSN will continue to target and sell a high value, differentiated product mix and will continue to invest in commercial and operational improvement initiatives, delivering significant cost savings and differentiated propositions in the steel market.

In order to maintain its ability to successfully compete in the long term TSN is undertaking a number of initiatives, including cost reduction measures and business specific improvement plans.

### Raw materials and energy

TSN has limited access to captive iron ore and coal supplies. Therefore access to and pricing of raw materials supplies depend, to a large extent, on worldwide supply and demand relationships, notably iron ore, metallurgical coal and scrap.

TSN maintains operations through strong supplier relationships and flexible sourcing. TSN continues to closely monitor market conditions and seek to put in place contractual arrangements to ensure security of critical supplies.

TSN is working with suppliers to agree competitive prices and has agreed a range of pricing bases, whilst adjusting its commercial portfolio to maximise opportunities presented by moves to shorter term pricing.

Exposure to energy shortages and price increases are mitigated by accelerating the implementation of initiatives to improve the Group's energy efficiency which include capital expenditure.

## B. Report of the Board of Management

### Performance and operations

Even though steel margins have improved in Europe, there are ongoing challenges due to the overcapacity in Europe and the slowdown in China. The persistent overcapacity in Europe is expected to continue with demand forecast to increase by around 1% p.a. over the next 10 years.

Whilst TSN seeks to increase differentiated/premium business that is less dependent on market price movements, it still retains focus in IJmuiden on improving its operations, consistency, and taking measures to protect against unplanned interruptions and property damage.

Best practices in asset management, enhancing technical knowledge and skills, improving process safety, targeted capital expenditure and focused risk management.

### Asset integrity

Aging assets have an increased risk for asset failures, potentially resulting in:

- a. Unplanned downtime and costs,
- b. Loss of customers and orders due to inability to deliver quality products to time,
- c. Increased safety risk profile.

Selective capital and operational expenditure limitations restrict the repairs and replacements of our assets. Efficient management has reduced stock of spares and this potentially decreases the speed in which we can return the asset to operation.

Our priority at all times is health and safety: the Capital Expenditure process prioritizes Health, Safety and Environment spend, the remaining budget is available for essential replacement, strategic developments and other payback schemes. This is a risk based approach aligned to a common TSN risk appetite and ensures adequate investment to maintain business interruption insurance cover. Capital expenditure is an essential part of our mitigation strategy.

Further mitigation is done by adequately following the maintenance process, as per the Journey to Reliability and adequately funding the maintenance budget, both in regular and corrective maintenance budgets as well as in risk based improvements,

### Cyber Crime

Recent Cyber Crime incidents indicate a focus of demanding ransom and/or blackmailing of larger companies worldwide. Cyber Crime could lead to business interruption and significant loss of assets.

The Tata Steel Europe Group has a security team, which is continuously assessing and addressing potential risk. Use is made of specialised companies to regularly test the security of IT systems. In addition Tata Steel Europe Group is increasing its resources to increase the security of its systems and networks.

## B. Report of the Board of Management

### Exchange rates

TSN derives most of its revenue in the EU. Major raw material purchases are denominated mainly in US dollars. As a result, TSN is impacted by the relationship between the Euro and the US dollar. In general, a strengthening of the Euro reduces the Euro value of export revenues from the EU, it improves the relative competitiveness of steel producers in countries with weaker currencies enabling them to discount prices in the EU market, and it exposes customers to similar pressures leading to a reduction in demand for steel in the EU. In contrast, a strengthening of the Euro reduces the Euro cost of the TSN's raw materials, which are purchased predominantly in US dollars.

TSN operates a hedging policy to minimise the volatility of rapid and significant movements in these exchange rates. TSN is also actively diversifying its geographic customer base which helps mitigate dependence on particular currency zones.

### Composition of the Board of Management

During FY18 the Board of Management was composed of Mr. Th.J. Henrar, Mr. J.E. van Dort and Mr. J. van den Berg. The Board will strive for equal representation with future appointments.

### Prospects for 2018/19

The World Steel Association predicts modest global steel demand growth of 1.8% in 2018. EU steel demand is expected to grow by 1.9% due to a continuation of improved economic conditions in Europe.

Margins in the global steel industry are expected to remain compressed by high levels of excess capacity, with little expectation that capacity will be reduced significantly in the near future.

Discussions regarding a possible joint-venture with thyssenkrupp are ongoing.

### Post balance sheet events

On 8<sup>th</sup> May 2018, TSE announced its intention to divest its Kalzip business.

Starting from 1<sup>st</sup> June 2018 the United States of America ("USA") has imposed additional duties of 25% on imports of steel from the European Union, Mexico and Canada. TSE have been working with their customers in the USA to try and mitigate the effect of these tariffs. However currently the effect of these new tariffs on TSN is unknown.

Board of Management

Th.J. Henrar, Chairman

J.E. van Dort

J. van den Berg

IJmuiden, 26<sup>th</sup> June 2018

## C. Annual accounts 2018

### Consolidated income statement

For the financial year ended 31 March

|                                                            | Note    | 2018<br>€m | 2017<br>€m |
|------------------------------------------------------------|---------|------------|------------|
| Revenue                                                    | 1       | 5,164      | 4,556      |
| Operating costs                                            | 2       | (5,018)    | (4,285)    |
| Operating profit                                           |         | 146        | 271        |
| Finance costs                                              | 5       | (6)        | (6)        |
| Finance income                                             | 5       | 8          | 13         |
| Share of post-tax profits of joint ventures and associates | 10(iii) | 9          | 7          |
| Profit before taxation                                     |         | 157        | 285        |
| Taxation                                                   | 6       | (42)       | (74)       |
| Profit after taxation                                      |         | 115        | 211        |
| Attributable to:                                           |         |            |            |
| Owners of the Company                                      |         | 115        | 211        |
| Non-controlling interests                                  |         | -          | -          |

All references to 2018 in the Financial Statements, the Presentation of accounts and accounting policies and the related Notes 1 to 33 refer to the financial year ended 31 March 2018 or as at 31 March 2018 as appropriate (2017: the financial year ended 31 March 2017 or as at 31 March 2017).

Notes and related statements forming an integral part of these consolidated accounts appear on pages 21 to 51.

### Consolidated statement of comprehensive income

For the financial year ended 31 March

|                                                                                   | Note | 2018<br>€m  | 2017<br>€m |
|-----------------------------------------------------------------------------------|------|-------------|------------|
| Profit after taxation                                                             |      | 115         | 211        |
| <b>Items that will not be reclassified subsequently to profit or loss:</b>        |      |             |            |
| Actuarial gains on defined benefit pension and other post-retirement plans        | 30   | 4           | 11         |
| Income tax relating to items not reclassified                                     |      | -           | (1)        |
| <b>Items that may be reclassified subsequently to profit or loss:</b>             |      |             |            |
| (Losses)/gains arising on cash flow hedges                                        | 20   | (18)        | 16         |
| Exchange rate movements on currency net investments                               |      | (4)         | 1          |
| Exchange rate movements recycled to income statement on disposal of Group company |      | -           | (2)        |
| Income tax relating to items that may be reclassified                             | 20   | 5           | (4)        |
| <b>Other comprehensive income/(loss) for the year net of tax</b>                  |      | <b>(13)</b> | <b>21</b>  |
| <b>Total comprehensive income for the year</b>                                    |      | <b>102</b>  | <b>232</b> |
| Attributable to:                                                                  |      |             |            |
| Owners of the Company                                                             |      | 102         | 232        |
| Non-controlling interests                                                         |      | -           | -          |

Notes and related statements forming an integral part of these consolidated accounts appear on pages 21 to 51.

### Consolidated balance sheet

As at 31 March

|                                              | Note | 2018<br>€m     | 2017<br>€m     |
|----------------------------------------------|------|----------------|----------------|
| <b>Non-current assets</b>                    |      |                |                |
| Goodwill                                     | 7    | 8              | 8              |
| Other intangible assets                      | 8    | 105            | 103            |
| Property, plant and equipment                | 9    | 1,816          | 1,682          |
| Equity accounted investments                 | 10   | 47             | 41             |
| Other investments                            | 11   | 6              | 7              |
| Other non-current assets                     | 12   | 3              | 3              |
| Deferred tax assets                          | 22   | 20             | 25             |
|                                              |      | <b>2,005</b>   | <b>1,869</b>   |
| <b>Current assets</b>                        |      |                |                |
| Inventories                                  | 13   | 1,017          | 1,047          |
| Trade and other receivables                  | 15   | 1,076          | 1,025          |
| Current tax assets                           | 14   | 30             | 12             |
| Cash and short-term deposits                 | 16   | 40             | 165            |
|                                              |      | <b>2,163</b>   | <b>2,249</b>   |
| <b>TOTAL ASSETS</b>                          |      | <b>4,168</b>   | <b>4,118</b>   |
| <b>Current liabilities</b>                   |      |                |                |
| Borrowings                                   | 18   | (46)           | (11)           |
| Trade and other payables                     | 17   | (1,051)        | (1,144)        |
| Current tax liabilities                      | 14   | (97)           | (44)           |
| Retirement benefit obligations               | 30   | (3)            | (3)            |
| Short-term provisions and other liabilities  | 21   | (50)           | (11)           |
|                                              |      | <b>(1,247)</b> | <b>(1,213)</b> |
| <b>Non-current liabilities</b>               |      |                |                |
| Borrowings                                   | 18   | (44)           | (44)           |
| Deferred tax liabilities                     | 22   | (1)            | (2)            |
| Retirement benefit obligations               | 30   | (125)          | (136)          |
| Provisions for liabilities and charges       | 21   | (109)          | (106)          |
| Other non-current liabilities                | 19   | (3)            | (3)            |
| Deferred income                              | 23   | (8)            | (10)           |
|                                              |      | <b>(290)</b>   | <b>(301)</b>   |
| <b>TOTAL LIABILITIES</b>                     |      | <b>(1,537)</b> | <b>(1,514)</b> |
| <b>NET ASSETS</b>                            |      | <b>2,631</b>   | <b>2,604</b>   |
| <b>Equity</b>                                |      |                |                |
| Called-up share capital                      | 24   | 388            | 388            |
| Share premium account                        |      | 13             | 13             |
| Other components of equity                   |      | 2,231          | 2,204          |
| Equity attributable to owners of the Company |      | <b>2,632</b>   | <b>2,605</b>   |
| Non-controlling interests                    |      | (1)            | (1)            |
| <b>TOTAL EQUITY</b>                          |      | <b>2,631</b>   | <b>2,604</b>   |

Notes and related statements forming an integral part of these consolidated accounts appear on pages 21 to 51.

### Consolidated statement of changes in equity

|                                                   | Called-up<br>share<br>capital<br>€m | Share<br>premium<br>account<br>€m | Retained<br>earnings<br>€m | Hedging<br>reserve<br>€m | Translation<br>reserves<br>€m | Total<br>€m  | Non-<br>controlling<br>interests<br>€m | Total<br>equity<br>€m |
|---------------------------------------------------|-------------------------------------|-----------------------------------|----------------------------|--------------------------|-------------------------------|--------------|----------------------------------------|-----------------------|
| <b>Balance as at 31 March 2016</b>                | <b>388</b>                          | <b>13</b>                         | <b>2,100</b>               | <b>2</b>                 | <b>15</b>                     | <b>2,518</b> | <b>(1)</b>                             | <b>2,517</b>          |
| Profit after taxation                             | -                                   | -                                 | 211                        | -                        | -                             | 211          | -                                      | 211                   |
| Other comprehensive income<br>for the period      | -                                   | -                                 | 10                         | 12                       | (1)                           | 21           | -                                      | 21                    |
| Total comprehensive<br>income/(loss) for the year | -                                   | -                                 | 221                        | 12                       | (1)                           | 232          | -                                      | 232                   |
| Dividends paid                                    | -                                   | -                                 | (75)                       | -                        | -                             | (75)         | -                                      | (75)                  |
| Dividends in kind                                 | -                                   | -                                 | (70)                       | -                        | -                             | (70)         | -                                      | (70)                  |
| <b>Balance as at 31 March 2017</b>                | <b>388</b>                          | <b>13</b>                         | <b>2,176</b>               | <b>14</b>                | <b>14</b>                     | <b>2,605</b> | <b>(1)</b>                             | <b>2,604</b>          |
| Profit after taxation                             | -                                   | -                                 | 115                        | -                        | -                             | 115          | -                                      | 115                   |
| Other comprehensive income<br>for the period      | -                                   | -                                 | 4                          | (13)                     | (4)                           | (13)         | -                                      | (13)                  |
| Total comprehensive<br>income/(loss) for the year | -                                   | -                                 | 119                        | (13)                     | (4)                           | 102          | -                                      | 102                   |
| Dividends paid                                    | -                                   | -                                 | (75)                       | -                        | -                             | (75)         | -                                      | (75)                  |
| <b>Balance as at 31 March 2018</b>                | <b>388</b>                          | <b>13</b>                         | <b>2,220</b>               | <b>1</b>                 | <b>10</b>                     | <b>2,632</b> | <b>(1)</b>                             | <b>2,631</b>          |

Notes and related statements forming an integral part of these consolidated accounts appear on pages 21 to 51.

### Consolidated statement of cash flows

For the financial year ended 31 March

|                                                                              | Note    | 2018<br>€m   | 2017<br>€m   |
|------------------------------------------------------------------------------|---------|--------------|--------------|
| <b>Operating activities</b>                                                  |         |              |              |
| Profit after taxation                                                        |         | 115          | 211          |
| Adjustments for:                                                             |         |              |              |
| Tax                                                                          | 6       | 42           | 74           |
| Profit on disposal of property, plant and equipment                          | 2       | (1)          | -            |
| Loss on disposal of group companies                                          | 31      | -            | 41           |
| Interest income                                                              | 5       | (8)          | (13)         |
| Interest expense                                                             | 5       | 6            | 6            |
| Loss on loan revaluations                                                    |         | 1            | -            |
| Share of results of joint ventures and associates                            | 10(iii) | (9)          | (7)          |
| Depreciation and amortisation including impairments (net of grants released) | 2       | 208          | 220          |
| Movement in pension prepayments and provisions                               |         | (2)          | (1)          |
| Movement in insurance and other provisions                                   |         | 44           | 6            |
| Movement in loose plant, tools and spares                                    |         | 11           | 11           |
| Movement in inventories                                                      |         | 26           | (376)        |
| Movement in receivables                                                      |         | (91)         | (66)         |
| Movement in payables                                                         |         | (115)        | 270          |
| Rationalisation costs provided                                               | 21      | 2            | 4            |
| Utilisation of rationalisation provisions                                    | 21      | (1)          | (5)          |
| <b>Cash generated from operations</b>                                        |         | <b>228</b>   | <b>375</b>   |
| Interest paid                                                                |         | (3)          | (3)          |
| Interest element of finance lease rental payments                            |         | (3)          | (3)          |
| Taxation paid                                                                |         | (2)          | (234)        |
| <b>Net cash flow from operating activities</b>                               |         | <b>220</b>   | <b>135</b>   |
| <b>Investing activities</b>                                                  |         |              |              |
| Purchase of property, plant and equipment                                    |         | (320)        | (323)        |
| Sale of property, plant and equipment                                        |         | 3            | 2            |
| Purchase of other intangible assets                                          |         | (19)         | (24)         |
| Sale of other intangible assets                                              |         | 9            | -            |
| Disposal of subsidiaries                                                     |         | -            | 1            |
| Dividends from joint ventures and associates                                 | 10      | 3            | 3            |
| Interest received                                                            |         | 7            | 14           |
| <b>Net cash flow from investing activities</b>                               |         | <b>(317)</b> | <b>(327)</b> |
| <b>Financing activities</b>                                                  |         |              |              |
| Movement in loans to Group companies                                         |         | 15           | 252          |
| Movement in loans from Group companies                                       |         | 9            | (5)          |
| Movements in other loans                                                     |         | 19           | (121)        |
| Capital element of finance lease rental payment                              |         | (8)          | (7)          |
| Proceeds from sale and leaseback transactions                                |         | 6            | -            |
| Dividends paid                                                               |         | (75)         | (75)         |
| <b>Net cash flow from financing activities</b>                               |         | <b>(34)</b>  | <b>44</b>    |
| <b>(Decrease)/increase in cash and cash equivalents</b>                      |         | <b>(131)</b> | <b>(148)</b> |
| Cash and cash equivalents at beginning of period                             |         | 165          | 311          |
| Effect of foreign exchange rate changes                                      |         | (1)          | 2            |
| <b>Cash and cash equivalents at end of period</b>                            |         | <b>33</b>    | <b>165</b>   |
| Cash and cash equivalents consist of:                                        |         |              |              |
| Cash and short-term deposits                                                 | 16      | 40           | 165          |
| Bank overdrafts                                                              | 18      | (7)          | -            |
|                                                                              |         | <b>33</b>    | <b>165</b>   |

Notes and related statements forming an integral part of these consolidated accounts appear on pages 21 to 51.

### Presentation of consolidated accounts and accounting policies

#### I Introduction

Tata Steel Nederland BV ('TSN') is based in IJmuiden, in the municipality of Velsen, the Netherlands, and forms part of the Tata Steel Group. The Kamer van Koophandel number for the company is 34005278. The ultimate parent company is Tata Steel Limited ('TSL'), which is a company incorporated in India with shares listed on the Mumbai Stock Exchange and the National Stock Exchange of India, and with global depository receipts listed on the London and the Luxembourg Stock Exchanges. The shares of TSN are held by Tata Steel Netherlands Holdings BV ('TSNH').

TSN and its subsidiaries ('the Group') form an international steel group that manufactures, processes and distributes steel products.

The 2018 Annual Accounts of TSN were authorised for issue by the Board of Management on 26<sup>th</sup> June 2018.

#### II Basis of preparation

TSN is a private limited company incorporated in the Netherlands. The consolidated financial statements of the Group for the year ended 31 March 2018 comprise the Company and its subsidiaries and the Group's interest in its joint venture and associated undertakings.

The consolidated accounts have been prepared in accordance with International Financial Reporting Standards ('IFRS') as adopted by the European Union ('EU') and interpretations issued by the International Financial Reporting Interpretations Committee ('IFRIC'). IFRS as adopted by the EU differs in certain respects from IFRS as issued by the International Accounting Standards Board ('IASB'). However, the consolidated financial statements for the periods presented would not be materially different if the Company had applied IFRS as issued by the IASB. References to IFRS hereafter should be construed as references to IFRS as adopted by the EU. The functional and presentational currency of the Company is the Euro.

The financial statements also contain the separate accounts for the parent company, TSN. The accounts of the parent company are prepared in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The financial statements for the parent company and Group have been prepared under the historical cost convention, with the exception of the Group financial statements which have been modified by the revaluation of available for sale investments and derivative financial instruments.

The Group has prepared consolidated financial statements under the IFRS accounting policies set out below and these policies have been applied consistently to all the periods.

The Board of Management have assessed the ability of the Group to continue as a going concern and these financial statements have been prepared on a going concern basis.

#### III New standards and interpretations applied

The following new International Accounting Standards (IASs) and new IFRSs have been adopted in the current year:

|              |                         | Effective Date* |
|--------------|-------------------------|-----------------|
| IAS 7        | Statement of Cash       | 1 Jan           |
| (Amendments) | Flows                   | 2017            |
| IAS 12       | Income Taxes            | 1 Jan           |
| (Amendments) |                         | 2017            |
| IFRS 12      | Disclosure of Interests | 1 Jan           |
| (Amendments) | in Other Entities       | 2017            |

\* periods commencing on or after

The Amendments to the above standards have had no impact on the TSN financial statements.

All accounting policies used in the preparation of the financial statements remained consistent with those applied in the preparation of the Annual Report for 2017 except for IAS 2 'Inventories'. From July 2017 TSN changed the cost formula in its Inventory accounting policy from 'first-in, first-out' ('FIFO') to weighted average cost in order to align to the cost formula used by its ultimate parent company, TSL. The effect of this change in accounting policy was not material in both the current and prior year. Accordingly, there has been no restatement of the prior year results for this change in accounting policy.

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### IV New standards and interpretations not applied

The International Accounting Standards Board has issued the following standards, which are relevant to the Group's reporting but have either not been applied as they have not been adopted for use in the European Union in the year ended 31 March 2018, or have an effective date after the date of these financial statements:

|                                               |                                                         | Effective Date* |
|-----------------------------------------------|---------------------------------------------------------|-----------------|
| IFRS 1 & IAS 28 (Amendments)                  | 2014-2016 Annual Improvements cycle                     | 1 Jan 2018      |
| IFRS 2 (Amendments)                           | Share-based Payment                                     | 1 Jan 2018      |
| IFRS 4 (Amendments)                           | Insurance Contracts                                     | 1 Jan 2018      |
| IFRS 9                                        | Financial Instruments                                   | 1 Jan 2018      |
| IFRS 15                                       | Revenue from Contracts with Customers                   | 1 Jan 2018      |
| IAS 40 (Amendments)                           | Investment Property                                     | 1 Jan 2018      |
| IFRIC 22 (Revised Interpretation)             | Foreign Currency Transactions and Advance Consideration | 1 Jan 2018      |
| IFRS 9 (Amendments)                           | Prepayment Features with Negative Compensation          | 1 Jan 2019      |
| IFRS 16                                       | Leases                                                  | 1 Jan 2019      |
| IAS 28 (Amendments)                           | Long-term interests in Associates and Joint Ventures    | 1 Jan 2019      |
| IFRIC 23 (Revised Interpretation)             | Uncertainty over Income Tax Treatments                  | 1 Jan 2019      |
| IFRS 3, IFRS 11, IAS 12 & IAS 23 (Amendments) | 2015-2017 Annual Improvements Cycle                     | 1 Jan 2019      |
| IAS 19 (Amendments)                           | Plan Amendment, Curtailment or Settlement               | 1 Jan 2019      |
| IFRS 17                                       | Insurance Contracts                                     | 1 Jan 2021      |

\* periods commencing on or after

IFRS 9 'Financial Instruments' brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 adds a new expected loss impairment model and limited amendments to classification and measurement for financial assets. The impairment model is based on the concept of providing for expected losses at inception of a contract, except in the case of purchased or originated credit-impaired financial assets, where expected credit losses are incorporated into the effective interest rate. The Standard supersedes all previous versions of IFRS 9 and is effective for periods beginning on or after 1 January 2018. The company has assessed the impact of the new Standard and concluded that it will not have a material impact on the TSN financial statements.

IFRS 15 'Revenue from contracts with customers' specifies how and when revenue is recognised and includes more informative and relevant disclosures. The Standard supersedes IAS 18 'Revenue', IAS 11 'Construction Contracts' and a number of revenue related interpretations. The new Standard provides a single, principles based five-step model to be applied to all contracts with customers. The core principle of IFRS 15 requires an entity to recognise revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration that it expects to be entitled to in exchange for those goods or services. The standard also introduces new guidance on costs of fulfilling and obtaining a contract, specifying the circumstances in which such costs should be capitalised. Costs that do not meet the criteria must be expensed when incurred. IFRS 15 must be applied for periods beginning on or after 1 January 2018. The company has assessed the impact of the new Standard and concluded that it will not have a material impact on the TSN financial statements.

IFRS 16 'Leases' eliminates the classification of leases as either finance leases or operating leases. All leases are required to be reported on an entity's balance sheet as assets and liabilities. Leases are capitalised by recognising the present value of the lease payments and showing them either as lease assets or together with property, plant and equipment. If lease payments are made over time a financial liability representing its future obligation will be recognised. IFRS 16 will be effective from 1 January 2019, with early application being permitted for entities that also apply IFRS 15 'Revenue from contracts with customers'. The company is currently assessing the impact of the new standard.

The Company does not expect the remaining new standards to have any material impact on the TSN financial statements.

### V Use of estimates and critical accounting judgements

The preparation of accounts in accordance with IFRS requires management to make estimates and assumptions that affect the:

- reported amounts of assets and liabilities;
- disclosure of contingent assets and liabilities at the date of the accounts; and
- reported amounts of income and expenses during the period.

Critical accounting judgments and the key sources of estimation or uncertainty in applying the Group's accounting policies in relation to impairment of property, plant and equipment, the recognition of deferred tax assets, retirement benefits, provisions created for environmental remediation, legal claims and employee benefits. Each of these areas relies upon a number of estimates and judgements which are subject to uncertainty and which may lead to an adjustment within the next financial year.

A significant part of the Group's capital is invested in property, plant and equipment and intangible assets. Determining whether these assets are impaired requires an estimation of value in use of the cash generating unit ('CGU') to which the asset relates. Value in use calculations require an estimation of future cash flows expected to arise from the cash generating unit and a suitable discount rate in order to calculate present value.

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Further details on the Group's impairment review and key assumptions are set out in notes 7, 8 and 9.

The recognition of deferred tax assets is subject to estimations of the future available taxable profits that the directors consider to be more likely than not to occur based on the Group's annual plans and future forecasts. Further information can be found in note 22.

The Group's retirement benefit obligations for defined benefit pension schemes and long term employee benefits are subject to a number of judgements including discount rate, inflation, salary growth and mortality rates. Significant judgement is required when setting these criteria and a change in each of these assumptions would have a significant impact on the amounts recorded within the Group balance sheet and income statement. The Group sets these judgements based on previous experience and third party actuarial advice. Further details on the Group's retirement benefit obligations are included within note 30.

Estimates in calculating provisions for environmental remediation, legal claims and employee benefits are based on previous experience and third party advice and are reassessed on a regular basis. Judgement is required in assessing the likely costs and the timing of these costs. Further details on the Group's provisions can be found in note 21.

The detailed accounting policies for each of these areas, are outlined in section VI below.

### VI Critical accounting policies

#### (a) Property, plant and equipment

Property, plant and equipment are recorded at original cost less accumulated depreciation and any recognised impairment loss, with the exception of land. Cost includes professional fees and, for assets constructed by the Group, any related works to the extent that these are directly attributable to the acquisition or construction of the asset. From 1 April 2009, this includes borrowing costs capitalised in respect of qualifying assets in accordance with the Group's policy. Amounts incurred in connection with capital projects that are not directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended (which the Group refers to as 'commissioning costs' and which include expenses such as initial operating losses incurred while technical deficiencies on new plant are rectified and incremental operating costs that are incurred while the new plant is operating at less than full capacity) are written off to profit and loss as incurred. Assets in the course of construction are depreciated from the date on which they are ready for their intended use.

The gain or loss arising on disposal of an asset is determined as the difference between the sale proceeds and the carrying amount of the asset, and is recognised in profit and loss.

Included in property, plant and equipment are loose plant and tools which are stated at cost less amounts written off related to their expected useful lives and estimated scrap value and also spares, against which impairment provisions are made where necessary to cover slow moving and obsolete items.

Subsequent costs are included in the carrying value of an asset when it is probable that additional future economic benefits will flow to the Group and the cost of the item can

be measured reliably. All other repairs and renewals are charged to profit and loss as incurred.

#### (b) Depreciation, amortisation and impairment of property, plant and equipment and other intangible assets (including goodwill)

Depreciation or amortisation is provided so as to write off, on a straight-line basis, the cost of property, plant and equipment and other intangible assets, including those held under finance leases, to their residual value. These charges are commenced from the dates the assets are available for their intended use and are spread over their estimated useful economic lives or, in the case of leased assets, over the lease period if shorter. The estimated useful lives of assets and residual values are reviewed regularly and, when necessary, revised. Accelerated depreciation or amortisation is provided where an asset is expected to become obsolete before the end of its normal useful life or if events or changes in circumstances indicate that an impairment loss needs to be recognised, as discussed below. No further charges are provided in respect of assets that are fully written down but are still in use.

The estimated useful lives for the main categories of property, plant and equipment and other intangible assets are:

|                                                                                  | Life<br>Years |
|----------------------------------------------------------------------------------|---------------|
| Freehold and long leasehold buildings that house plant and other works buildings | 25            |
| Other freehold and long leasehold buildings                                      | 50            |
| Plant and machinery:                                                             |               |
| Iron and steelmaking (maximum)                                                   | 25            |
| IT hardware and software (maximum)                                               | 8             |
| Office equipment and furniture                                                   | 10            |
| Motor vehicles                                                                   | 4             |
| Other (maximum)                                                                  | 15            |
| Patents and trademarks                                                           | 4             |
| Product and process development costs                                            | 5             |

At each reporting period end, the Group reviews the carrying amounts of its property, plant and equipment and other intangible assets (including goodwill) to determine whether there is any indication that the carrying amount of those assets may not be recoverable through continuing use. If any such indication exists, the recoverable amount of the asset is reviewed in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the CGU to which the asset belongs. Other intangible assets with indefinite useful lives are tested for impairment annually and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate, based upon the Group's long term weighted average cost of capital ('WACC'), which also recognises the comparative WACCs of its European peers, with appropriate adjustments for the risks associated with the relevant units. If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

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Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or CGU) in prior years. A reversal of an impairment loss is recognised as income immediately, although impairments of goodwill are not subject to subsequent reversal.

### (c) Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences. In contrast, deferred tax assets are only recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Liabilities are not recognised for taxable temporary differences arising on investments in subsidiaries, joint ventures and associates where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Both current and deferred tax items are calculated using the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. This means using tax rates that have been enacted or substantially enacted by the end of the reporting period. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset to the extent that they relate to taxes levied by the same tax authority and they are in the same taxable entity, or a group of taxable entities where the tax losses of one entity are used to offset the taxable profits of another and there are legally enforceable rights to set off current tax assets and current tax liabilities within that jurisdiction.

### (d) Retirement benefit costs

The group operates a number of defined benefit and defined contribution pension plans for its employees.

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

For defined benefit retirement schemes the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each reporting period end. The Group applies IAS 19 'Employee Benefits' to recognise all actuarial gains and losses directly within retained earnings, presenting those arising in any one reporting period as part of the relevant statement of comprehensive income. In applying IAS 19, in relation to retirement benefits costs, the current service cost and net interest cost have been treated as a net expense within employment costs.

Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the benefits become vested.

The retirement benefit liability recognised in the balance sheet represents the fair value of scheme assets less the present value of the defined benefit obligation as adjusted for unrecognised past service cost. Any asset resulting from this calculation is limited to unrecognised past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

### (e) Provisions

Provisions for rationalisation and related measures, environmental remediation and legal claims are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. This involves a series of management judgements and estimates that are based on past experience of similar events and third party advice where applicable. Where appropriate and relevant those provisions are discounted to take into consideration the time value of money.

In particular, redundancy provisions are made where the plans are sufficiently detailed and well advanced, and where appropriate communication to those affected has been made at the end of the reporting period. These provisions also include charges for any termination costs arising from enhancement of retirement or other post-employment benefits for those employees affected by these plans.

Provisions are also created for long term employee benefits that depend on the length of service, such as long service and sabbatical awards, disability benefits and long term compensated absences such as sick leave. The amount recognised as a liability is the present value of benefit obligations at the end of the reporting period, and all movements in the provision (including actuarial gains and losses or past service costs) are recognised immediately within profit and loss.

TSN participates in the EU Emissions Trading Scheme, initially measuring any rights received or purchased at cost, and recognises a liability in relation to carbon dioxide allowances if there is any anticipated shortfall in the level of allowances received or purchased when compared with actual emissions in a given period. Any surplus is only recognised once it is realised in the form of an external sale.

### VII Other accounting policies

#### (a) Basis of consolidation

The consolidated income statement, statement of comprehensive income, balance sheet, statement of changes in equity and statement of cash flows include the Company and its subsidiaries. They also include the Group's share of the profits, net assets and retained post acquisition reserves of joint ventures and associates that are consolidated using the equity method of consolidation.

The profits or losses of subsidiaries, joint ventures and associates acquired or sold during the period are included from the date of acquisition or up to the date of their disposal. All intra-group transactions, balances, income and expenses are eliminated on consolidation, including unrealised profits on such transactions.

#### (b) Business combinations

On the acquisition of a subsidiary, joint venture or associate, fair values are attributed to the net assets acquired. Any excess of the fair value of consideration given (including the fair value of any contingent consideration) over the fair values of the Group's share of the identifiable net assets acquired is treated as goodwill. The costs of acquisition are charged to profit and loss in the period in which they are incurred. If the fair value of the net assets acquired exceeds the fair value of consideration then these fair values are reassessed before taking the remainder as a credit to profit and loss in the period of acquisition.

Goodwill is recognised as an asset. Although it is not amortised, it is reviewed for impairment annually and whenever there is a possible indicator. Any impairment is recognised immediately in profit and loss and cannot subsequently be reversed. On disposal of a subsidiary, joint venture or associate any residual amount of goodwill is included in the determination of the profit or loss on disposal.

Where an acquisition is achieved in stages, upon obtaining control the previously held equity interest is reassessed at fair value and any resulting gain or loss is recognised in profit and loss.

The Group has applied IFRS 3 (Revised) 'Business Combinations' to business combinations after 1 April 2010. The accounting for business combinations transacted prior to this date has not been restated.

#### (c) Revenue

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred to the buyer, which is when they have accepted physical delivery and control of the goods. No revenue is recognised if there are significant uncertainties regarding recovery of the amount due, associated costs or the possible return of goods.

Revenue is measured at the fair value of the consideration received or receivable and represents amounts due for goods and services provided in the normal course of business net of discounts, VAT and other sales related taxes.

#### (d) Government grants

Grants related to expenditure on property, plant and equipment are credited to profit and loss over the useful lives of qualifying assets. Grants related to revenue are credited to the income statement in line with the timing of when costs associated with the grants are incurred. Total grants received less the amounts credited to profit and loss at the end of the reporting period are included in the balance sheet as deferred income.

#### (e) Insurance

Most of TSN's insurances are arranged by Tata Steel Europe ('TSE'). Some of these insurances involve TSE's captive insurance company, Crucible Insurance Company Limited. Insurance premiums in respect of those insurances placed by TSE on behalf of TSN and those arranged directly by TSN with insurers are charged to the income statement in the period to which they relate.

#### (f) Financing items

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Interest expense, excluding that related to financing the construction of qualifying property, plant and equipment from 1 April 2009, is expensed as incurred. Discounts or premiums and expenses on the issue of debt securities are amortised over the term of the related security and included within interest expense. Unamortised amounts are shown in the balance sheet as part of the outstanding balance of the related security. Dividend income is recognised when the right to receive payment is established.

#### (g) Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into euros at the quoted rates of exchange ruling at the end of each reporting period. Income statement items and cash flows are translated into euros at the average rates for the financial period. In order to hedge its exposure to certain foreign exchange transaction risks, the Group enters into forward contracts and options (see (h) below for details of the Group's accounting policies in respect of such derivative financial instruments). In preparing the financial statements of the individual companies, transactions in currencies other than the entity's functional currency are recognised at the rates of exchange prevailing on the dates of the transactions.

Exchange differences on the retranslation of the opening net investment in foreign enterprises and the retranslation of profit and loss items from average to closing rate are recorded as movements on reserves. Such cumulative exchange differences are transferred to profit and loss on subsequent disposals of the foreign enterprise and for other substantial reductions in capital in these enterprises during the period. Under IAS 21, cumulative translation differences on the consolidation of subsidiaries are only being accumulated for each individual subsidiary from the date of transition to IFRS, being 1 January 2004, and not from their original acquisition date. When a foreign operation is partially disposed of or sold, exchange differences that were recorded in equity are recognised in the income statement as part of the gain or loss on disposal.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### (h) Financial instruments

Financial assets and financial liabilities are recognised on the Group's balance sheet when the Group becomes a party to the contractual provisions of the instrument. The detailed accounting treatment for such items can differ, as described in the following sections:

#### (i) Trade receivables

Trade receivables are initially recorded at their fair value and are subsequently measured at their amortised cost, as reduced by appropriate allowances for any impairment. Provisions for impairment are made where there is a risk of non-payment, taking into account ageing, previous experience, general economic conditions and credit insurances. When a trade receivable is determined to be uncollectable it is written off, firstly against any provision available and then to the income statement. Subsequent recoveries of amounts previously provided for are credited to the income statement. Where trade receivables are sold prior to settlement by customers, they are derecognised with the respective default deductions and discount costs simultaneously charged to profit and loss.

#### (ii) Other investments

Other investments include long term financial assets that are initially measured at fair value, including transaction expenses. They are classified as either available for sale or as loans and receivables. For available for sale investments, gains and losses arising from changes in fair values are recognised directly in equity until the security is disposed of or is determined to be impaired, at which time the cumulative gain or loss previously recognised in equity is included in the net profit or loss for the period. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Following initial recognition they are measured at amortised cost using the effective interest rate method.

#### (iii) Financial liabilities and equity related instruments

Financial liabilities and equity related instruments are classified according to the terms of the individual contractual arrangements.

#### (iv) Bank borrowings

Interest-bearing bank loans, overdrafts and issued debt are initially recorded at their fair value which is generally the proceeds received, net of direct issue costs. These borrowings are subsequently measured at amortised cost.

#### (v) Trade payables

Trade payables are initially recorded at fair value and are subsequently measured at their amortised cost.

#### (vi) Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

#### (vii) Derivative financial instruments and hedge accounting

In the ordinary course of business the Group uses certain derivative financial instruments to reduce business risks which arise from its exposure to foreign exchange, base metal prices and interest rate fluctuations. The instruments are confined principally to forward foreign exchange contracts and London Metal Exchange (LME) contracts. The instruments are employed as economic hedges of transactions included in the accounts or forecast for firm contractual commitments. These contracts do not generally extend beyond 6 months for foreign exchange contracts and 12 months for commodity contracts.

Derivatives are initially accounted for and measured at fair value from the date the derivative contract is taken out. Following this, at each subsequent reporting period end the derivative is re-measured at its current fair value.

For forward currency contracts and commodity contracts the fair values are determined based on market forward rates at the end of the reporting period. The Group seeks to adopt hedge accounting for these currency and commodity contracts. This means that, at the inception of each hedge there is a formal, documented designation of the hedging relationship. This documentation includes, inter alia, items such as identification of the hedged item or transaction and the nature of the risk being hedged. At inception each hedge is expected to be highly effective in achieving an offset of changes in fair value or cash flows attributable to the hedged risk. The methodology of testing the effectiveness and the reliability of this approach for testing is also considered and documented at inception. This effectiveness is assessed on an ongoing basis throughout the life cycle of the hedging relationship. In particular, only forecast transactions that are highly probable are subject to cash flow hedges.

Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised directly in equity and the ineffective portion is recognised immediately in profit and loss. If the cash flow hedge of a firm commitment or forecasted transaction results in the recognition of a non-financial asset or liability, then, at the time the asset or liability is recognised, the associated gains or losses on the derivative that had previously been recognised in equity are included in the initial measurement of the asset or liability. For hedges that do not result in the recognition of a non-financial asset or a liability, amounts deferred in equity are recognised in profit and loss in the same period in which the hedged item affects profit and loss.

For an effective hedge of an exposure to changes in fair value, the hedged item is adjusted for changes attributable to the risk being hedged with the corresponding entry in profit and loss. Gains or losses from re-measuring the associated derivative are also recognised in profit and loss. Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognised in profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, exercised or no longer qualifies for hedge accounting. At that time, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is reclassified to net profit or loss for the period.

Certain components, such as terms and conditions, embedded in other financial instruments or other host contracts are accounted for as separate derivatives and carried at fair value. These components are only separately accounted for when their risks and characteristics are not closely related to those of the host contract, the host contract itself is not carried at fair value with gains or losses reported in profit and loss, and where a separate instrument with the same terms as the embedded component would itself meet the definition of a derivative.

### (i) Other intangible assets

Patents, trademarks and software are included in the balance sheet as intangible assets where they are clearly linked to long term economic benefits for the Group. In this case they are measured initially at fair value on acquisition or purchase cost and then amortised on a straight-line basis over their estimated useful lives. All other costs on patents, trademarks and software are expensed in profit and loss as incurred.

Expenditure on research activities is recognised as an expense in the period in which it is incurred. Costs incurred on individual development projects are recognised as intangible assets from the date that all of the following conditions are met:

- (i) completion of the development is technically feasible;
- (ii) it is the intention to complete the intangible asset and use or sell it;
- (iii) it is clear that the intangible asset will generate probable future economic benefits;
- (iv) adequate technical, financial and other resources to complete the development and to use or sell the intangible asset are available; and
- (v) it is possible to reliably measure the expenditure attributable to the intangible asset during its development.

Costs are no longer recognised as an asset when the project is complete and available for its intended use, or if these criteria no longer apply. The approach to amortisation and impairment of other intangible assets is described in section VI (b) above.

Where development activities do not meet the conditions for recognition as an asset, any associated expenditure is treated as an expense in the period in which it is incurred.

### (j) Leases

The Group determines whether an arrangement contains a lease by assessing whether the fulfilment of a transaction is dependent on the use of a specific asset and whether the transaction conveys the right to use that asset to TSN in return for payment. Where this occurs, the arrangement is deemed to include a lease and is accounted for as such.

Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the term of the lease.

Assets held under finance leases are recognised as assets of the Group at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income over the period of the lease.

### (k) Joint ventures, joint operations and associates

The results and assets and liabilities of joint ventures and associates are incorporated in the accounts using the equity method of accounting, except where classified as held for sale (see section (l) below).

Investments in joint ventures and associates are initially measured at cost. Any excess of the cost of acquisition over the Group's share of the fair values of the identifiable net assets acquired, being goodwill, is included within the carrying value of the joint venture or associate and is subsequently tested for impairment on an annual basis.

Any deficiency of the cost of acquisition below the Group's share of the fair values of the identifiable net assets acquired is credited to profit or loss in the period of acquisition. The Group's share of post-acquisition profits and losses is recognised in profit and loss, and its share of post-acquisition movement in reserves are recognised directly in reserves. Losses of associates in excess of the Group's interest in those associates are not recognised, unless the Group has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions with joint ventures or associates are eliminated and, where material, the results of joint ventures and associates are modified to conform to the Group's policies.

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets and obligations for the liabilities relating to the arrangement. Joint operations are accounted for by recognising the share of assets, liabilities, expenses and income relating to the joint operation.

### (l) Non-current assets held for sale and discontinued operations

Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Assets and disposal groups are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is only met when the sale is highly probable and the asset, or disposal group, is available for immediate sale in its present condition and is marketed for sale at a price that is reasonable in relation to its current fair value. The Group must also be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

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Where a disposal group represents a separate major line of business or geographical area of operations, or is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations, then it is treated as a discontinued operation. The post-tax profit or loss of this discontinued operation together with the gain or loss recognised on its disposal are disclosed as a single amount on the face of the income statement, with all prior periods being presented on this basis.

### (m) Inventories

Inventories of raw materials are valued at the lower of cost and net realisable value. Inventories of partly processed materials, finished products and stores are individually valued at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Net realisable value is the price at which the inventories can be realised in the normal course of business after allowing for the cost of conversion from their existing state to a finished condition and for the cost of marketing, selling and distribution. Provisions are made to cover slow moving and obsolete items based on historical experience of utilisation on a product category basis, which involves individual businesses considering their local product lines and market conditions.

From July 2017 TSN changed the cost formula in its inventory accounting policy from 'first-in, first-out' ('FIFO') to weighted average cost in order to align to the cost formula used by its ultimate parent company, TSL. However, the effect of this change in accounting policy was not material in both the current and prior year. Accordingly, there has been no restatement of the prior year results for this change in accounting policy.

### (n) Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### (o) Equity

Share capital: Ordinary shares are classified as equity.

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's annual accounts in the period in which the dividends are approved by the Company's shareholders. Where dividends are paid in kind the asset transferred is measured at fair value and any difference between the fair value and the carrying value of the asset is recognised in the income statement.

### Notes to the consolidated accounts

#### 1. Revenue

|                                  | 2018<br>€m   | 2017<br>€m   |
|----------------------------------|--------------|--------------|
| <b>Revenue by destination:</b>   |              |              |
| The Netherlands                  | 838          | 686          |
| Europe excluding the Netherlands | 3,512        | 3,128        |
| North America                    | 564          | 592          |
| Rest of the world                | 250          | 150          |
|                                  | <b>5,164</b> | <b>4,556</b> |

#### 2. Operating costs

|                                                                                         | 2018<br>€m   | 2017<br>€m   |
|-----------------------------------------------------------------------------------------|--------------|--------------|
| <b>Costs by type:</b>                                                                   |              |              |
| Raw materials and consumables                                                           | 2,592        | 2,140        |
| Maintenance costs (excluding own labour)                                                | 339          | 325          |
| Other external charges (including fuels and utilities, hire charges and carriage costs) | 619          | 592          |
| Employment costs (Note 4)                                                               | 980          | 964          |
| Depreciation, amortisation and impairments (Note 8 and 9)                               | 210          | 222          |
| Regional development and other grants released (Note 23)                                | (2)          | (2)          |
| Other operating items (including rents, rates, insurance and general expenses)          | 374          | 257          |
| Changes in inventory of finished goods and work in progress                             | (50)         | (219)        |
| Own work capitalised                                                                    | (43)         | (35)         |
| Profit on disposal of property, plant and equipment                                     | (1)          | -            |
| Loss on disposal of group companies                                                     | -            | 41           |
|                                                                                         | <b>5,018</b> | <b>4,285</b> |

The above costs include €8m in respect of restructuring, impairment and disposals which relate to Employment costs (€1m), Depreciation and amortisation (€6m) and Other operating items (€1m). Further analysis of restructuring and impairment costs is presented in Note 3.

|                                                                     | 2018<br>€m | 2017<br>€m |
|---------------------------------------------------------------------|------------|------------|
| <b>The above costs are stated after including:</b>                  |            |            |
| Amortisation of other intangible fixed assets (Note 8)              | 9          | 8          |
| Depreciation of owned assets (Note 9)                               | 189        | 191        |
| Impairment losses related to property, plant and equipment (Note 3) | 6          | 17         |
| Depreciation of assets held under finance leases (Note 9)           | 6          | 6          |
| Operating leases:                                                   |            |            |
| Plant and machinery                                                 | 12         | 13         |
| Leasehold property                                                  | 13         | 14         |
| Costs of research and development (gross)                           | 63         | 59         |
| Recoveries on research and development                              | (3)        | (3)        |
| Impairments against trade receivables (Note 15)                     | 3          | 2          |
| Net exchange rate losses                                            | 6          | 2          |
| Emission rights costs                                               | 20         | 11         |

#### 3. Restructuring and impairment costs

|                                                                     | 2018<br>€m | 2017<br>€m |
|---------------------------------------------------------------------|------------|------------|
| <b>Provision for restructuring and related measures:</b>            |            |            |
| Redundancy and related costs (Note 4)                               | 1          | 3          |
| Impairment losses related to property, plant and equipment (Note 9) | 6          | 17         |
| Other rationalisation costs                                         | 1          | 1          |
|                                                                     | <b>8</b>   | <b>21</b>  |

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### 4. Employees

|                                                                                      | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------------------------------------------|------------|------------|
| The total employment costs of all employees (including directors) in the Group were: |            |            |
| Wages and salaries                                                                   | 780        | 768        |
| Social security costs                                                                | 110        | 106        |
| Other pension costs (Note 30)                                                        | 89         | 87         |
| Redundancy and related costs (Note 3 and 21)                                         | 1          | 3          |
|                                                                                      | <b>980</b> | <b>964</b> |

The average number of the Group's employees during the year was 11,406 (2017: 11,282). The analysis by business area and by country was:

|                              |       |                 |       |
|------------------------------|-------|-----------------|-------|
| Strip Product MLE            | 7,132 | The Netherlands | 9,122 |
| Speciality Businesses        | 3,269 | France          | 732   |
| Distribution & Sales Network | 461   | Germany         | 885   |
| Corporate                    | 544   | Other           | 667   |

Other pension costs can be further analysed as follows:

|                                        | 2018<br>€m | 2017<br>€m |
|----------------------------------------|------------|------------|
| Defined benefit schemes (Note 30)      | 6          | 7          |
| Defined contribution schemes (Note 30) | 83         | 80         |
|                                        | <b>89</b>  | <b>87</b>  |

### 5. Financing items

|                                 | 2018<br>€m | 2017<br>€m |
|---------------------------------|------------|------------|
| Interest expense:               |            |            |
| Bank and other borrowings       | (3)        | (3)        |
| Finance leases                  | (3)        | (3)        |
| Finance costs                   | <b>(6)</b> | <b>(6)</b> |
| Interest income:                |            |            |
| Cash and short-term investments | 1          | 1          |
| From Group companies            | 7          | 12         |
| Finance income                  | <b>8</b>   | <b>13</b>  |
|                                 | <b>2</b>   | <b>7</b>   |

### 6. Taxation

|                                  | 2018<br>€m | 2017<br>€m |
|----------------------------------|------------|------------|
| Dutch corporation tax            | 39         | 77         |
| Dutch prior year corporation tax | (1)        | 47         |
| Other corporation tax            | 3          | 6          |
| Other prior year corporation tax | (6)        | (1)        |
| Current tax                      | 35         | 129        |
| Dutch deferred tax               | 4          | (46)       |
| Other deferred tax               | 3          | (9)        |
| Taxation                         | <b>42</b>  | <b>74</b>  |

In addition to the total taxation charged to the income statement, an amount of €5m has been credited in other comprehensive income in the year (2017: €5m charge).

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The total charge for the year can be reconciled to the accounting profit as follows:

|                                                                                                  | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------------------------------------------------------|------------|------------|
| Profit before taxation                                                                           | 157        | 285        |
| Profit before taxation multiplied by the applicable corporation tax rate of 25.12% (2017: 24.1%) | 39         | 69         |
| Effects of:                                                                                      |            |            |
| Adjustments to current tax in respect of prior periods                                           | (7)        | 46         |
| Adjustments to deferred tax in respect of prior periods                                          | (2)        | (43)       |
| Change in tax rates in overseas jurisdictions <sup>(i)</sup>                                     | 3          | -          |
| Changes in unrecognised losses and other tax benefits                                            | 11         | (6)        |
| Other differences                                                                                | (2)        | 8          |
| <b>Total taxation</b>                                                                            | <b>42</b>  | <b>74</b>  |

(i) Predominately relates to the deferred tax impact of the reduction in the US federal corporate income tax rate from 35% to 21%, effective from 1 January 2018.

The applicable corporation tax rate of 25.12% for 2018 is the average tax rate weighted in proportion to the accounting profit or losses earned in each geographical area. All results arise on continuing activities.

### 7. Goodwill

|                | 2018<br>€m | 2017<br>€m |
|----------------|------------|------------|
| Net book value | 8          | 8          |

Goodwill acquired in a business combination is allocated, at acquisition, to the cash generating units that are expected to benefit from that combination. TSN tests goodwill annually for impairment, or more frequently if there are any indications that goodwill might be impaired. In addition, property, plant and equipment is tested for impairment where there are indicators of impairment.

The recoverable amount of the goodwill has been determined from a value in use calculation. The calculation uses cash flow forecasts based on the most recently approved financial budgets and strategic forecasts which cover a period of three years and future projections taking the analysis out to 15 years. Key assumptions for the value in use calculation are those regarding expected changes to selling prices and raw material costs, EU steel demand and the ability of the entity to realise significant savings from approved internal efficiency and improvement programmes currently being implemented, and a discount rate of 8.2% (2017: 7.8%). Changes in selling prices, raw material costs and EU steel demand are based on expectations of future changes in the steel market based on external market sources. Forecast savings from approved internal efficiency and improvement programmes are based on the Group's experience of implementing and deriving benefits from these programmes. A nil growth rate is used to extrapolate the cash flow projections beyond the three-year period of the financial budgets and the pre-tax discount rate of 8.2% (2017: 7.8%) is derived from the Group's WACC and the WACCs of its main European steel competitors. The outcome of the Group's goodwill impairment test as at 31 March 2018 resulted in no impairment of goodwill (2017: no impairment). The BoM believe that no reasonable possible change in any of the key assumptions used in the value in use calculation would cause the carrying value of the CGU to materially exceed its value in use.

### 8. Other intangible assets

|                                            | Computer software<br>€m | Development costs<br>€m | Patents and trademarks<br>€m | Emission Rights<br>€m | Total<br>€m |
|--------------------------------------------|-------------------------|-------------------------|------------------------------|-----------------------|-------------|
| <b>2018</b>                                |                         |                         |                              |                       |             |
| Cost at beginning of period                | 78                      | 39                      | 1                            | 51                    | 169         |
| Additions                                  | 19                      | -                       | -                            | -                     | 19          |
| Disposals                                  | (1)                     | -                       | -                            | (9)                   | (10)        |
| Cost at end of period                      | 96                      | 39                      | 1                            | 42                    | 178         |
| Amortisation at beginning of period        | 39                      | 26                      | 1                            | -                     | 66          |
| Charge for the period                      | 4                       | 5                       | -                            | -                     | 9           |
| Exchange rate differences                  | (1)                     | -                       | -                            | -                     | (1)         |
| Disposals                                  | (1)                     | -                       | -                            | -                     | (1)         |
| Amortisation at end of the period          | 41                      | 31                      | 1                            | -                     | 73          |
| <b>Net book value at end of the period</b> | <b>55</b>               | <b>8</b>                | <b>-</b>                     | <b>42</b>             | <b>105</b>  |

|                                     | Computer software<br>€m | Development costs<br>€m | Patents and trademarks<br>€m | Emission Rights<br>€m | Total<br>€m |
|-------------------------------------|-------------------------|-------------------------|------------------------------|-----------------------|-------------|
| <b>2017</b>                         |                         |                         |                              |                       |             |
| Cost at beginning of period         | 57                      | 74                      | 9                            | 51                    | 191         |
| Additions                           | 24                      | -                       | -                            | -                     | 24          |
| Disposal of group companies         | (1)                     | -                       | (8)                          | -                     | (9)         |
| Disposals                           | (2)                     | (35)                    | -                            | -                     | (37)        |
| Cost at end of period               | 78                      | 39                      | 1                            | 51                    | 169         |
| Amortisation at beginning of period | 41                      | 54                      | 9                            | -                     | 104         |
| Charge for the period               | 1                       | 7                       | -                            | -                     | 8           |
| Disposal of group companies         | (1)                     | -                       | (8)                          | -                     | (9)         |
| Disposals                           | (2)                     | (35)                    | -                            | -                     | (37)        |
| Amortisation at end of the period   | 39                      | 26                      | 1                            | -                     | 66          |
| Net book value at end of the period | 39                      | 13                      | -                            | 51                    | 103         |

The remaining amortisation period for development costs is approximately 2 years (2017: 3 years).

### 9. Property, plant and equipment

|                                               | Land and buildings<br>€m | Plant and machinery<br>€m | Assets under construction<br>€m | Total<br>€m |
|-----------------------------------------------|--------------------------|---------------------------|---------------------------------|-------------|
| <b>2018</b>                                   |                          |                           |                                 |             |
| Cost or valuation at beginning of period      | 1,097                    | 6,463                     | 419                             | 7,979       |
| Additions                                     | 2                        | 73                        | 276                             | 351         |
| Exchange rate movements                       | (6)                      | (22)                      | (1)                             | (29)        |
| Transfers to/(from) assets under construction | 6                        | 173                       | (179)                           | -           |
| Disposals                                     | (4)                      | (64)                      | -                               | (68)        |
| Cost or valuation at end of period            | 1,095                    | 6,623                     | 515                             | 8,233       |
| Depreciation at beginning of period           | 872                      | 5,404                     | 21                              | 6,297       |
| Charge for the period                         | 17                       | 178                       | -                               | 195         |
| Impairment charge for the period              | 4                        | 2                         | -                               | 6           |
| Exchange rate movements                       | (4)                      | (22)                      | -                               | (26)        |
| Disposals                                     | (1)                      | (54)                      | -                               | (55)        |
| Depreciation at end of period                 | 888                      | 5,508                     | 21                              | 6,417       |
| Net book value at end of period               | 207                      | 1,115                     | 494                             | 1,816       |
| <b>2017</b>                                   |                          |                           |                                 |             |
| Cost or valuation at beginning of period      | 1,131                    | 6,553                     | 277                             | 7,961       |
| Additions                                     | 1                        | 72                        | 277                             | 350         |
| Exchange rate movements                       | 2                        | 9                         | -                               | 11          |
| Transfers to/(from) assets under construction | 8                        | 127                       | (135)                           | -           |
| Disposal of group companies                   | (41)                     | (218)                     | -                               | (259)       |
| Disposals                                     | (4)                      | (80)                      | -                               | (84)        |
| Cost or valuation at end of period            | 1,097                    | 6,463                     | 419                             | 7,979       |
| Depreciation at beginning of period           | 873                      | 5,428                     | 20                              | 6,321       |
| Charge for the period                         | 18                       | 179                       | -                               | 197         |
| Impairment charge for the period              | 4                        | 12                        | 1                               | 17          |
| Exchange rate movements                       | 2                        | 8                         | -                               | 10          |
| Disposal of group companies                   | (21)                     | (155)                     | -                               | (176)       |
| Disposals                                     | (4)                      | (68)                      | -                               | (72)        |
| Depreciation at end of period                 | 872                      | 5,404                     | 21                              | 6,297       |
| Net book value at end of period               | 225                      | 1,059                     | 398                             | 1,682       |

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|                                                     | 2018<br>€m | 2017<br>€m |
|-----------------------------------------------------|------------|------------|
| The net book value of land and buildings comprises: |            |            |
| Freehold                                            | 173        | 194        |
| Long leasehold (over 50 years unexpired)            | 10         | 4          |
| Short leasehold (in less than 50 years expired)     | 24         | 27         |
|                                                     | 207        | 225        |
| Which may be further analysed as:                   |            |            |
| Assets held under finance leases:                   |            |            |
| Cost                                                | 59         | 51         |
| Accumulated depreciation                            | (33)       | (29)       |
|                                                     | 26         | 22         |
| Owned assets                                        | 181        | 203        |
|                                                     | 207        | 225        |

|                                                      |       |       |
|------------------------------------------------------|-------|-------|
| The net book value of plant and machinery comprises: |       |       |
| Assets held under finance leases:                    |       |       |
| Cost                                                 | 106   | 107   |
| Accumulated depreciation                             | (79)  | (75)  |
|                                                      | 27    | 32    |
| Owned assets                                         | 1,088 | 1,027 |
|                                                      | 1,115 | 1,059 |

There were no borrowing costs capitalised during the year (2017: nil).

Consistent with the annual test for impairment of goodwill as at 31 March 2018 (see note 7) property, plant and equipment was also tested for impairment at that date where indicators of impairment existed. The outcome of this test indicated that the value in use of certain of the Group's CGU's against which property, plant and equipment is included using a discount rate of 8.2% (2017: 7.8%), was lower than its carrying value due to weaker forecasted market conditions over the near and medium term. Accordingly, an impairment charge of €6m has been recognised in the year (2017: €6m) against mainly downstream assets, in particular in Germany.

### 10. Equity accounted investments

| As at 31 March                                            | Interest in<br>joint<br>ventures<br>€m | Investments<br>in<br>associates<br>€m | 2018<br>Total<br>€m | 2017<br>Total<br>€m |
|-----------------------------------------------------------|----------------------------------------|---------------------------------------|---------------------|---------------------|
| Cost at beginning and end of period                       | 7                                      | 8                                     | 15                  | 15                  |
| Share of post-acquisition reserves at beginning of period | 14                                     | 12                                    | 26                  | 22                  |
| Share of results in period retained                       | 3                                      | 6                                     | 9                   | 7                   |
| Dividends                                                 | (1)                                    | (2)                                   | (3)                 | (3)                 |
| Share of post-acquisition reserves at end of period       | 16                                     | 16                                    | 32                  | 26                  |
| Net book value at end of period                           | 23                                     | 24                                    | 47                  | 41                  |
| Net book value at beginning of period                     | 21                                     | 20                                    | 41                  | 37                  |

(i) Summarised information in respect of the Group's joint ventures is presented below:

| As at 31 March                                                                   | 2018<br>€m | 2017<br>€m |
|----------------------------------------------------------------------------------|------------|------------|
| The share of assets and liabilities of the Group's joint ventures is as follows: |            |            |
| Non-current assets                                                               | 11         | 10         |
| Current assets                                                                   | 33         | 31         |
| Current liabilities                                                              | (17)       | (15)       |
| Non-current liabilities                                                          | (3)        | (3)        |
| Group's share of net assets                                                      | 24         | 23         |
| The share of revenue and expenses of the Group's joint ventures is as follows:   |            |            |
| Revenue                                                                          | 94         | 80         |
| Expenses                                                                         | (91)       | (77)       |
| Group's share of joint ventures' profit for the period                           | 3          | 3          |
| Dividend received                                                                | (1)        | (1)        |
| Group's share of retained profit for the period                                  | 2          | 2          |

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(ii) Summarised information in respect of Group's associates is presented below:

| <b>As at 31 March</b>                             | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|---------------------------------------------------|--------------------|--------------------|
| Summarised balance sheet information              |                    |                    |
| Total assets                                      | <b>110</b>         | 90                 |
| Total liabilities                                 | <b>(41)</b>        | (29)               |
| Net assets                                        | <b>69</b>          | 61                 |
| Group's share of net assets                       | <b>24</b>          | 20                 |
| Summarised income statement information           |                    |                    |
| Revenue                                           | <b>356</b>         | 269                |
| Profit for the period                             | <b>18</b>          | 12                 |
| Group's share of associates profit for the period | <b>6</b>           | 4                  |
| Dividend received                                 | <b>(2)</b>         | (2)                |
| Group's share of retained profit for the period   | <b>4</b>           | 2                  |

(iii) The share of post-tax profits of joint ventures and associates as disclosed in the income statement arose as follows:

|                                                            | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|------------------------------------------------------------|--------------------|--------------------|
| Group's share of joint ventures' profit for the period     | <b>3</b>           | 3                  |
| Group's share of associates profit for the period          | <b>6</b>           | 4                  |
| Total profit on joint ventures and associates for the year | <b>9</b>           | 7                  |

### 11. Other investments

|                                       | Other Loans and<br>receivables<br>€m | Other<br>investments<br>€m | <b>2018<br/>Total<br/>€m</b> | <b>2017<br/>Total<br/>€m</b> |
|---------------------------------------|--------------------------------------|----------------------------|------------------------------|------------------------------|
| Carrying value at beginning of period | 6                                    | 1                          | <b>7</b>                     | 8                            |
| Additions                             | -                                    | -                          | -                            | -                            |
| Disposals                             | (1)                                  | -                          | <b>(1)</b>                   | (1)                          |
| Carrying value at end of period       | 5                                    | 1                          | <b>6</b>                     | 7                            |

### 12. Other non-current assets

| <b>As at 31 March</b> | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|-----------------------|--------------------|--------------------|
| Other receivables     | <b>3</b>           | 3                  |

### 13. Inventories

| <b>As at 31 March</b>               | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|-------------------------------------|--------------------|--------------------|
| Raw materials and consumables       | <b>297</b>         | 373                |
| Work in progress                    | <b>368</b>         | 358                |
| Finished goods and goods for resale | <b>352</b>         | 316                |
|                                     | <b>1,017</b>       | 1,047              |

The value of inventories above is stated after impairment of €17m (2017: €20m) for obsolescence and write-downs to net realisable value.

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### 14. Current tax

| 2018                  | Assets<br>€m | Liabilities<br>€m |
|-----------------------|--------------|-------------------|
| Dutch corporation tax | 25           | (94)              |
| Other corporation tax | 5            | (3)               |
|                       | 30           | (97)              |

  

| 2017                  | Assets<br>€m | Liabilities<br>€m |
|-----------------------|--------------|-------------------|
| Dutch corporation tax | 10           | (40)              |
| Other corporation tax | 2            | (4)               |
|                       | 12           | (44)              |

As at 31 March 2018 the Dutch corporation tax balances contain a €69m net payable owed to TSNH (2017: net payable of €30m).

### 15. Trade and other receivables

| As at 31 March                                                     | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------------------------|------------|------------|
| Trade receivables                                                  | 542        | 589        |
| Less provision for impairment of receivables                       | (7)        | (7)        |
|                                                                    | 535        | 582        |
| Amounts owed by other Tata Steel companies                         | 188        | 86         |
| Amounts owed by joint ventures                                     | 11         | 3          |
| Amounts owed by associates                                         | 9          | 7          |
| Derivative financial instruments (Note 20)                         | 6          | 8          |
| Derivative financial instruments owed by Group companies (Note 20) | 1          | 1          |
| Other taxation                                                     | 11         | 14         |
| Prepayments                                                        | 41         | 36         |
| Other receivables                                                  | 42         | 40         |
| Loans to other Tata Steel companies                                | 231        | 247        |
| Interest owed by other Tata Steel companies                        | 1          | 1          |
|                                                                    | 1,076      | 1,025      |

(i) Trade receivables are further analysed as follows:

| As at 31 March 2018               | Gross<br>amount<br>€m | Subject to credit<br>insurance cover<br>€m | Impairment<br>provision<br>€m | Net credit<br>risk<br>€m |
|-----------------------------------|-----------------------|--------------------------------------------|-------------------------------|--------------------------|
| Amounts not yet due               | 500                   | (481)                                      | -                             | 19                       |
| One month overdue                 | 19                    | (16)                                       | -                             | 3                        |
| Two months overdue                | 4                     | (4)                                        | -                             | -                        |
| Three months overdue              | 7                     | (7)                                        | -                             | -                        |
| Greater than three months overdue | 12                    | (2)                                        | (7)                           | 3                        |
|                                   | 542                   | (510)                                      | (7)                           | 25                       |

  

| As at 31 March 2017               | Gross<br>amount<br>€m | Subject to credit<br>insurance cover<br>€m | Impairment<br>provision<br>€m | Net credit<br>risk<br>€m |
|-----------------------------------|-----------------------|--------------------------------------------|-------------------------------|--------------------------|
| Amounts not yet due               | 564                   | (545)                                      | -                             | 19                       |
| One month overdue                 | 11                    | (10)                                       | -                             | 1                        |
| Two months overdue                | 2                     | (2)                                        | -                             | -                        |
| Three months overdue              | 2                     | (2)                                        | -                             | -                        |
| Greater than three months overdue | 10                    | (2)                                        | (7)                           | 1                        |
|                                   | 589                   | (561)                                      | (7)                           | 21                       |

The Group considers its maximum exposure to credit risk with respect to third party customers at 31 March 2018 to be €25m (2017: €21m), which is the fair value of trade receivables (after impairment provisions) less those that are subject to credit insurance cover as shown in the table above. The other classes of financial assets within trade and other receivables do not contain impaired assets. There is no concentration of credit risk with any particular third party customer.

Credit risk management is discussed further in Note 20.

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(ii) Movements in the provision for impairment of receivables are as follows:

| <b>As at 31 March</b>                                           | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|-----------------------------------------------------------------|--------------------|--------------------|
| At beginning of period                                          | 7                  | 10                 |
| Impairments in the period (Note 2)                              | 3                  | 2                  |
| Amounts utilised, exchange rate translation and other movements | (3)                | (5)                |
| <b>At end of period</b>                                         | <b>7</b>           | <b>7</b>           |

(iii) The loans to other Tata Steel companies include amounts of €18m (2017: €33m) at a weighted average fixed interest rate of 3.8% and €213m (2017: €214m) at a weighted average floating interest rate of 2.7%.

(iv) Loans to other Tata Steel companies can be further analysed by currency as follows:

| <b>As at 31 March</b> | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|-----------------------|--------------------|--------------------|
| Euros                 | 211                | 212                |
| US Dollar             | 18                 | 33                 |
| Swedish Krona         | 2                  | 2                  |
|                       | <b>231</b>         | <b>247</b>         |

(v) Loans to other Tata Steel companies at 31 March 2018 include a loan to TSNH of €150m and a loan to TSUK of €50m. In view of the full guarantees for these loans that have been provided by TSGH to TSN, Management is confident that these loans are fully recoverable. In addition, there are opportunities for future settlement of these loans with amounts payable to TSNH and TSUK.

### 16. Cash, short-term deposits and short-term investments

| <b>As at 31 March</b>    | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|--------------------------|--------------------|--------------------|
| Cash at bank and in hand | 40                 | 165                |
|                          | <b>40</b>          | <b>165</b>         |

The currency of cash balances of the Group is as follows:

|                  | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|------------------|--------------------|--------------------|
| Euros            | 27                 | 44                 |
| US Dollars       | 4                  | 80                 |
| Other currencies | 9                  | 41                 |
|                  | <b>40</b>          | <b>165</b>         |

### 17. Trade and other payables

| <b>As at 31 March</b>                                              | <b>2018<br/>€m</b> | <b>2017<br/>€m</b> |
|--------------------------------------------------------------------|--------------------|--------------------|
| Trade payables                                                     | 490                | 539                |
| Amounts owed to other Tata Steel companies                         | 67                 | 125                |
| Amounts owed to joint ventures                                     | 1                  | -                  |
| Amounts owed to associates                                         | 3                  | 4                  |
| Other taxation and social security                                 | 31                 | 33                 |
| Capital expenditure creditors                                      | 93                 | 64                 |
| Derivative financial instruments (Note 20)                         | 5                  | 9                  |
| Derivative financial instruments owed to Group companies (Note 20) | 1                  | -                  |
| Advances from customers                                            | 9                  | 12                 |
| Other payables                                                     | 351                | 358                |
|                                                                    | <b>1,051</b>       | <b>1,144</b>       |

Other payables include amounts provided in respect of insurances, holiday pay, other employment costs and sundry other items.

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### 18. Borrowings

|                                       | 2018<br>€m | 2017<br>€m |
|---------------------------------------|------------|------------|
| Current:                              |            |            |
| Bank overdrafts                       | 7          | -          |
| Loans from other Tata Steel companies | 12         | 3          |
| Bank and other loans                  | 19         | -          |
| Obligations under finance leases      | 8          | 8          |
|                                       | <b>46</b>  | <b>11</b>  |
| Non-current:                          |            |            |
| Obligations under finance leases      | 44         | 44         |
|                                       | <b>44</b>  | <b>44</b>  |
| <b>Total borrowings</b>               | <b>90</b>  | <b>55</b>  |

(i) The currency and interest rate exposure of gross borrowings of the Group at the end of the period is as follows:

|              | 2018                           |                                      |                               |             | 2017                           |                                      |                               |             |
|--------------|--------------------------------|--------------------------------------|-------------------------------|-------------|--------------------------------|--------------------------------------|-------------------------------|-------------|
|              | Fixed rate<br>borrowings<br>€m | Floating<br>rate<br>borrowings<br>€m | Zero rate<br>borrowings<br>€m | Total<br>€m | Fixed rate<br>borrowings<br>€m | Floating<br>rate<br>borrowings<br>€m | Zero rate<br>borrowings<br>€m | Total<br>€m |
| Euros        | 71                             | 11                                   | 8                             | 90          | 52                             | 2                                    | 1                             | 55          |
| <b>Total</b> | <b>71</b>                      | <b>11</b>                            | <b>8</b>                      | <b>90</b>   | <b>52</b>                      | <b>2</b>                             | <b>1</b>                      | <b>55</b>   |

|       | 2018                                               |                                                                 | 2017                                               |                                                                 |
|-------|----------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------|
|       | Weighted<br>average<br>fixed<br>interest rate<br>% | Weighted<br>average time<br>for which<br>rate is fixed<br>Years | Weighted<br>average<br>fixed<br>interest rate<br>% | Weighted<br>average time<br>for which<br>rate is fixed<br>Years |
| Euros | 5.3                                                | 3.9                                                             | 5.6                                                | 4.6                                                             |

The floating rate borrowings are borrowings from other Tata Steel companies bearing interest rates based on Euro LIBOR or official local rates. The weighted average interest rate on short-term borrowings from other Tata Steel companies was 0.8% (2017: 0.6%).

(ii) The maturity of borrowings is as follows:

|                                                                      | 2018<br>€m | 2017<br>€m |
|----------------------------------------------------------------------|------------|------------|
| In one year or less or on demand                                     | 49         | 14         |
| Between one and two years                                            | 9          | 10         |
| Between two and three years                                          | 6          | 6          |
| Between three and four years                                         | 5          | 5          |
| Between four and five years                                          | 5          | 4          |
| More than five years                                                 | 31         | 31         |
|                                                                      | <b>105</b> | <b>70</b>  |
| Less: amounts representing interest in future minimum lease payments | (15)       | (15)       |
|                                                                      | <b>90</b>  | <b>55</b>  |
| Analysed as:                                                         |            |            |
| Current liabilities                                                  | 46         | 11         |
| Non-current liabilities                                              | 44         | 44         |

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(iii) Amounts payable under finance leases are as follows:

|                                                  | Minimum lease payments |            | Present value of minimum lease payment |            |
|--------------------------------------------------|------------------------|------------|----------------------------------------|------------|
|                                                  | 2018<br>€m             | 2017<br>€m | 2018<br>€m                             | 2017<br>€m |
| Not later than one year                          | 10                     | 11         | 8                                      | 8          |
| Later than one year but not more than five years | 25                     | 25         | 17                                     | 18         |
| More than five years                             | 32                     | 31         | 27                                     | 26         |
|                                                  | 67                     | 67         | 52                                     | 52         |
| Less: future finance charges on finance leases   | (15)                   | (15)       | -                                      | -          |
| Present value of finance lease liabilities       | 52                     | 52         | 52                                     | 52         |

(iv) The maturity of undrawn committed borrowing facilities of the Group is as follows:

|                                                  | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------|------------|------------|
| Later than one year but not more than five years | 514        | 517        |
| More than five years                             | -          | -          |
|                                                  | 514        | 517        |

Of the revolving credit facility available under TSUKH's SFA, TSN can exclusively use £100m. Each advance would bear interest equal to EURIBOR + 3.43% per annum. The full £100m was undrawn on 31 March 2018 (31 March 2017: £100m undrawn).

TSN also has an internal loan facility available of €400m with TSUKH and TSNH, due to expire in November 2021. Each advance would bear interest equal to LIBOR plus a margin of 0.5% per annum and there are no financial covenants. At the end of March 2018 TSN has not drawn on this facility.

TSUKH and TSNH agreed that in the event the €400m internal loan facility and the £100m RCF are fully drawn or not available, TSN may approach, at its own discretion and independently, the banking syndicate in TSUKH's SFA directly for additional credit lines.

(v) Furthermore the Group has uncommitted short-term bank facilities in various countries (the Netherlands, France, Germany, Belgium and Switzerland) mostly within the framework of daily treasury operations such as cash pooling but also in order to have guaranteed facilities available related to commercial transactions.

### 19. Other non-current liabilities

| As at 31 March  | 2018<br>€m | 2017<br>€m |
|-----------------|------------|------------|
| Other creditors | 3          | 3          |

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### 20. Financial instruments and risk management

(i) Financial assets and financial liabilities recognised in the balance sheet

The carrying amounts of the Group's financial assets and financial liabilities (excluding derivative assets and liabilities) are:

|                                          | 2018<br>€m     | 2017<br>€m     |
|------------------------------------------|----------------|----------------|
| <b>Financial assets</b>                  |                |                |
| Other loans and receivables (Note 11)    | 5              | 6              |
| Trade and other receivables (Note 15) 1  | 1,017          | 966            |
| Cash and cash equivalents (Note 16)      | 40             | 165            |
| Other non-current assets (Note 12)       | 3              | 3              |
|                                          | <b>1,065</b>   | <b>1,140</b>   |
| <b>Financial liabilities</b>             |                |                |
| Financial liabilities at amortised cost: |                |                |
| Trade and other payables (Note 17) 2     | (1,005)        | (1,090)        |
| Current borrowings (Note 18)             | (46)           | (11)           |
| Non-current borrowings (Note 18)         | (44)           | (44)           |
|                                          | <b>(1,095)</b> | <b>(1,145)</b> |
|                                          | <b>(30)</b>    | <b>(5)</b>     |

1 Excludes derivatives, other taxation and prepayments

2 Excludes derivatives, other taxation, social security, and advances from customers

The carrying amounts of financial assets and financial liabilities recorded at amortised cost in the financial statements approximate their fair values with the exception of current and non-current borrowings. The fair value of these are €46m and €44m respectively. The fair value of borrowings would be classified as Level 3 within the fair value hierarchy. The fair value is based on discounted cash flows and reflects the credit risk of counterparties.

(ii) Fair value measurements recognised in the balance sheet

The following table categorises the Group's financial instruments held at fair value by the valuation methodology applied in determining this value. Where possible, quoted prices in active markets for identical assets and liabilities are used (Level 1). Where such prices are not available, the asset or liability is classified as Level 2, provided all significant inputs to the valuation model used are based on observable market data (this includes the Group's forward currency and commodity contracts). The Group's derivative financial assets and liabilities are categorised as Level 2 and their valuation is based on future cash flows (estimated from observable data such as forward exchange rates and yield curves) which are, where material, discounted at a rate which reflects the credit risk of counterparties. If one or more of the significant inputs to the valuation model is not based on observable market data, the instrument is classified as Level 3.

| 2018                                            | Level 1<br>€m | Level 2<br>€m | Level 3<br>€m | Total<br>€m |
|-------------------------------------------------|---------------|---------------|---------------|-------------|
| Financial assets at fair value:                 |               |               |               |             |
| Commodity contracts                             | -             | 5             | -             | 5           |
| Forward foreign currency contracts              | -             | 2             | -             | 2           |
|                                                 | -             | 7             | -             | 7           |
| Derivative financial liabilities at fair value: |               |               |               |             |
| Commodity contracts                             | -             | (3)           | -             | (3)         |
| Forward foreign currency contracts              | -             | (3)           | -             | (3)         |
|                                                 | -             | (6)           | -             | (6)         |
| 2017                                            | Level 1<br>€m | Level 2<br>€m | Level 3<br>€m | Total<br>€m |
| Financial assets at fair value:                 |               |               |               |             |
| Commodity contracts                             | -             | 1             | -             | 1           |
| Forward foreign currency contracts              | -             | 8             | -             | 8           |
|                                                 | -             | 9             | -             | 9           |
| Derivative financial liabilities at fair value: |               |               |               |             |
| Commodity contracts                             | -             | (2)           | -             | (2)         |
| Forward foreign currency contracts              | -             | (7)           | -             | (7)         |
|                                                 | -             | (9)           | -             | (9)         |

There were no transfers between any of the levels during the periods represented above.

### (iii) Financial risk management and financial instruments

The Group uses certain financial instruments to reduce business risks arising from its exposure to fluctuations in exchange rates and base metal prices. The instruments used, which are confined principally to forward foreign exchange contracts and London Metal Exchange contracts, involve elements of credit and market rate risk in excess of the amount recognised in the accounts.

Risk management is carried out by a central Treasury department and by Tata Steel Europe Metals Trading BV under policies approved by the BoM. Treasury department as well as Tata Steel Europe Metals Trading BV identify, evaluate and hedge financial risks in close cooperation with the Group's operating units.

#### (a) Market risk: Foreign exchange risk and management

It is the Group's policy that substantially all the net currency transaction exposure arising from contracted sales and purchases over an approximate 6 month time horizon is hedged by selling or purchasing foreign currency forwards. At 31 March 2018 the notional amounts of outstanding foreign currency contracts was €524m (2017: €1,521m) with a net fair value liability of €(1)m (2017: €1m asset).

As at 31 March 2018, a 10% appreciation of the Euro against the US dollar would decrease the net assets of TSN by approximately €3m (2017: €18m), decrease equity by approximately €3m (2017: €18m) and have no impact on the operating profit (2017: no impact). The sensitivity analysis has been based on the composition of the dollar denominated financial assets and liabilities of the Group at 31 March, excluding trade payables, trade receivables, other non-derivative financial instruments not in debt, and financial lease obligations, all of which do not present a material exposure.

As at 31 March 2018, a 10% appreciation of the Euro against the Sterling is not expected to impact the net assets of TSN (2017: no impact), equity (2017: no impact) or have any impact on the operating profit (2017: no impact).

The net positions of the Euro versus other currencies are of less importance and the sensitivity of a 10% weakening/strengthening of the Euro is therefore not significant.

#### (b) Market risk: Commodity risk and management

The Group makes use of commodity futures contracts to manage its purchase price risk for certain commodities. Forward purchases are made for zinc, tin and nickel to cover sales contracts with fixed metal prices. At 31 March 2018 the Group had commodity contracts with a total notional value of €162m (2017: €153m) and a net fair value asset of €2m (2017: €(1)m liability).

As at 31 March 2018, a 10% decrease of the market prices of zinc, tin and nickel would decrease the equity of TSN by approximately €9m (2017: €8m). There was no significant market risk relating to the income statement since the majority of commodity derivatives are treated as cash flow hedges with movements being reflected in equity and the timing and recognition in the income statement depending on the point at which the underlying hedged transactions are also recognised.

#### (c) Market risk: Interest rate risk and management

The financial structure of the Group includes only a small percentage of net assets that have been financed by loans. During 2018 and 2017, the Group's borrowings were denominated in Euros. The Group did not enter into interest rate swap contracts or forward rate agreements. For further details of the borrowings, such as maturity and interest rates, see Note 18.

As at 31 March 2018 the Group had fixed rate borrowings of €71m and floating rate borrowings of €19m (31 March 2017: €52m fixed rate borrowings and floating rate borrowings of €2m). If at 31 March 2018 the interest rate would have been 100 bps higher/lower, with all other variables held constant, profit after taxes would reduce/increase by €1m. The cash flow would also reduce/increase by €1m. For 2017, there would have been no material change.

#### (d) Credit risk

Cash deposits, trade receivables and other financial instruments give rise to credit risk for the Group arising from the amounts and obligations due from counter-parties. The credit risk on short-term deposits is managed by limiting the aggregate amount and duration of exposure to any one counter party, depending on its credit rating and other credit information, and by regular reviews of these ratings. The possibility of material loss arising in the event of non-performance is considered unlikely.

Sector sales teams, supported by TSE's central credit risk management department, are responsible for controlling the credit risk arising from the Group's normal commercial operations, although they must act within a series of centrally agreed guidelines. Trade receivables are, where appropriate, subject to a credit insurance programme, and regular reviews are undertaken of exposures to key customers and those where known risks have arisen or still persist. Any impairment to the recoverability of debtors is reflected in the income statement.

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Credit risk also arises from the possible failure of counter-parties to meet their obligations under currency and commodity hedging instruments. However, counter parties are established banks and financial institutions with high credit ratings and the Group continually monitors each institution's credit quality and limits as a matter of policy the amount of credit exposure to any one of them. The Group's theoretical risk is the cost of replacement at current market prices of these transactions in the event of default by counter-parties. The Group believes that the risk of incurring such losses is remote and underlying principal amounts are not at risk.

### (e) Liquidity risk

Liquidity risk is defined as the risk that the Group could not be able to settle or meet its financial liabilities on time and at a reasonable price. The Treasury department is responsible for liquidity and funding, and manages the liquidity risk by maintaining sufficient cash resources and by maintaining the availability of funding through available committed and uncommitted credit facilities, for further information on the credit lines see Note 18. The management of the liquidity risk is based on the calculation of the future net liquidity which results from the expected cash outflows and inflows.

The following table is a maturity analysis of the anticipated contractual cash flows including interest payable for the Group's derivative and non-derivative financial liabilities on an undiscounted basis, which therefore differs from both the carrying value and fair value. Floating interest rate is estimated using the prevailing interest rate at the end of the reporting period. Cash flows in foreign currencies are translated using the period end spot rates at 31 March 2018.

### Liquidity risk

| At 31 March 2018                               | Maturity of contractual undiscounted cash flows |                                        |                                  |                            |
|------------------------------------------------|-------------------------------------------------|----------------------------------------|----------------------------------|----------------------------|
|                                                | Contractual cash flows<br>€m                    | In one year or less or on demand<br>€m | Between one and five years<br>€m | More than five years<br>€m |
| <b>Non-derivative financial liabilities</b>    |                                                 |                                        |                                  |                            |
| Trade and other payables 1                     | (1,005)                                         | (1,005)                                | -                                | -                          |
| Borrowings                                     |                                                 |                                        |                                  |                            |
| Repayment                                      | (90)                                            | (46)                                   | (17)                             | (27)                       |
| Fixed interest                                 | (15)                                            | (3)                                    | (7)                              | (5)                        |
|                                                | (1,110)                                         | (1,054)                                | (24)                             | (32)                       |
| <b>Derivative financial assets/liabilities</b> |                                                 |                                        |                                  |                            |
| Foreign currency contracts                     |                                                 |                                        |                                  |                            |
| Payables                                       | (526)                                           | (526)                                  | -                                | -                          |
| Receivables                                    | 525                                             | 525                                    | -                                | -                          |
| Derivatives commodities: net settlement        | 2                                               | 2                                      | -                                | -                          |
|                                                | 1                                               | 1                                      | -                                | -                          |
| <b>Total</b>                                   | <b>(1,109)</b>                                  | <b>(1,053)</b>                         | <b>(24)</b>                      | <b>(32)</b>                |

1 Excludes derivatives, other taxation and social security and advances from customers

The forex derivatives outflow includes €386m from liabilities (2017: €753m); the inflow includes €383m from liabilities (2017: €746m).

| At 31 March 2017                               | Maturity of contractual undiscounted cash flows |                                        |                                  |                            |
|------------------------------------------------|-------------------------------------------------|----------------------------------------|----------------------------------|----------------------------|
|                                                | Contractual cash flows<br>€m                    | In one year or less or on demand<br>€m | Between one and five years<br>€m | More than five years<br>€m |
| <b>Non-derivative financial liabilities</b>    |                                                 |                                        |                                  |                            |
| Trade and other payables 1                     | (1,090)                                         | (1,090)                                | -                                | -                          |
| Borrowings                                     |                                                 |                                        |                                  |                            |
| Repayment                                      | (55)                                            | (11)                                   | (18)                             | (26)                       |
| Fixed interest                                 | (15)                                            | (2)                                    | (7)                              | (6)                        |
|                                                | (1,160)                                         | (1,103)                                | (25)                             | (32)                       |
| <b>Derivative financial assets/liabilities</b> |                                                 |                                        |                                  |                            |
| Foreign currency contracts                     |                                                 |                                        |                                  |                            |
| Payables                                       | (1,521)                                         | (1,521)                                | -                                | -                          |
| Receivables                                    | 1,522                                           | 1,522                                  | -                                | -                          |
| Derivatives commodities: net settlement        | (1)                                             | (1)                                    | -                                | -                          |
|                                                | -                                               | -                                      | -                                | -                          |
| <b>Total</b>                                   | <b>(1,160)</b>                                  | <b>(1,103)</b>                         | <b>(25)</b>                      | <b>(32)</b>                |

1 Excludes derivatives, other taxation and social security and advances from customers

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### (iv) Derivative financial instruments

The Group utilises currency and commodity derivatives to hedge significant future transactions and cash flows. These items gave rise to the following fair values that have been recognised in the balance sheet:

|                                    | 2018         |                   | 2017         |                   |
|------------------------------------|--------------|-------------------|--------------|-------------------|
|                                    | Assets<br>€m | Liabilities<br>€m | Assets<br>€m | Liabilities<br>€m |
| Current:                           |              |                   |              |                   |
| Commodity contracts                | 5            | (3)               | 1            | (2)               |
| Forward foreign currency contracts | 2            | (3)               | 8            | (7)               |
|                                    | 7            | (6)               | 9            | (9)               |

The fair value of derivative financial instruments that were designated as cash flow hedges at the balance sheet date was:

|                                                                | Forward foreign<br>currency<br>contracts<br>€m | Commodity<br>contracts<br>€m | Taxation<br>€m | 2018<br>€m |
|----------------------------------------------------------------|------------------------------------------------|------------------------------|----------------|------------|
| Cash flow hedge reserve net of taxation at beginning of period | 18                                             | 1                            | (5)            | 14         |
| Fair value recognised                                          | (22)                                           | 4                            | 5              | (13)       |
| Cash flow hedge reserve net of taxation at end of period       | (4)                                            | 5                            | -              | 1          |

Amounts recognised in the cash flow hedge reserve, excluding deferred tax, are expected to affect profit or loss within one year.

At the balance sheet date the notional amount of outstanding foreign currency and commodity contracts that the Group has committed to is as follows:

|                                    | 2018<br>€m | 2017<br>€m |
|------------------------------------|------------|------------|
| Commodity contracts                | 162        | 153        |
| Forward foreign currency contracts | 524        | 1,521      |

The Group covers substantially 100% of its contracted currency transaction exposure over an approximate 6 month time horizon by way of forward currency exchange contracts.

During the year no significant ineffectiveness from foreign currency hedges was recognised in the income statement (2017: nil).

### 21. Provisions for liabilities and charges

|                              | Rationalisation<br>Costs<br>(i)<br>€m | Environmental<br>Provisions<br>(ii)<br>€m | Guarantee<br>commitments<br>(iii)<br>€m | Employee<br>Benefits<br>(iv)<br>€m | Other<br>(v)<br>€m | 2018<br>Total<br>€m | 2017<br>Total<br>€m |
|------------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------|------------------------------------|--------------------|---------------------|---------------------|
| At beginning of period       | 1                                     | 23                                        | 9                                       | 79                                 | 5                  | 117                 | 110                 |
| Charged to income statement  | 2                                     | 4                                         | 1                                       | 3                                  | 37                 | 47                  | 15                  |
| Released to income statement | -                                     | -                                         | (1)                                     | -                                  | -                  | (1)                 | (1)                 |
| Utilised during the period   | (2)                                   | -                                         | (1)                                     | (1)                                | -                  | (4)                 | (7)                 |
| At end of period             | 1                                     | 27                                        | 8                                       | 81                                 | 42                 | 159                 | 117                 |
| Analysed as:                 |                                       |                                           |                                         |                                    |                    |                     |                     |
| Current liabilities          |                                       |                                           |                                         |                                    |                    | 50                  | 11                  |
| Non-current liabilities      |                                       |                                           |                                         |                                    |                    | 109                 | 106                 |

(i) Rationalisation costs include redundancy provisions as follows:

|                             | 2018<br>€m | 2017<br>€m |
|-----------------------------|------------|------------|
| At beginning of period      | 1          | 1          |
| Charged to income statement | 1          | 3          |
| Utilised during the period  | (1)        | (3)        |
| At end of period            | 1          | 1          |

(ii) The environmental provisions consist of remediation and clean-up activities that are likely to be undertaken in the foreseeable future and of which the costs can reasonably be estimated.

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(iii) Guarantee commitments relate to the anticipated cost of any warranties offered to customers.

(iv) Provisions for employee benefits include long-term benefits such as long service and sabbatical leave, disability benefits and sick leave. All items are subject to independent actuarial assessments.

(v) A provision of €30m included in 'Other' relates to costs for anticipated customer claims.

### 22. Deferred tax

The following is the analysis of the deferred tax balances for balance sheet purposes:

|                          | 2018<br>€m | 2017<br>€m |
|--------------------------|------------|------------|
| Deferred tax assets      | 20         | 25         |
| Deferred tax liabilities | (1)        | (2)        |
|                          | 19         | 23         |

The following are the major deferred tax assets and liabilities recognised by the Group, and the movements thereon, during the current and prior period.

|                                        | Accelerated tax<br>depreciation<br>€m | Losses<br>€m | Pension<br>€m | Inventory<br>€m | Provisions<br>€m | Other<br>€m | Total<br>€m |
|----------------------------------------|---------------------------------------|--------------|---------------|-----------------|------------------|-------------|-------------|
| <b>2018</b>                            |                                       |              |               |                 |                  |             |             |
| At beginning of period                 | 5                                     | 6            | (3)           | 5               | 2                | 8           | 23          |
| (Charged)/credited to income statement | (3)                                   | -            | 3             | (3)             | 2                | (6)         | (7)         |
| Credited to other comprehensive income | -                                     | -            | -             | -               | -                | 5           | 5           |
| Rate movements                         | -                                     | -            | -             | -               | -                | (2)         | (2)         |
| At end of period                       | 2                                     | 6            | -             | 2               | 4                | 5           | 19          |

|                                         | Accelerated tax<br>depreciation<br>€m | Losses<br>€m | Pension<br>€m | Inventory<br>€m | Provisions<br>€m | Other<br>€m | Total<br>€m |
|-----------------------------------------|---------------------------------------|--------------|---------------|-----------------|------------------|-------------|-------------|
| <b>2017</b>                             |                                       |              |               |                 |                  |             |             |
| At beginning of period                  | (16)                                  | 4            | 5             | (22)            | (2)              | 4           | (27)        |
| Credited/(charged) to income statement  | 21                                    | 2            | (6)           | 27              | 4                | 7           | 55          |
| (Charged) to other comprehensive income | -                                     | -            | -             | -               | -                | (2)         | (2)         |
| Disposal of group company               | -                                     | -            | (2)           | -               | -                | (1)         | (3)         |
| At end of period                        | 5                                     | 6            | (3)           | 5               | 2                | 8           | 23          |

Deferred tax assets of €20m (2017: €25m) have been recognised at 31 March 2018. In evaluating whether it is probable that taxable profits will be earned in future accounting periods, all available evidence was considered, including TSN BoM approved budgets and forecasts. Following this evaluation, it was determined there would be sufficient taxable income generated to realise the benefit of the deferred tax assets. Deferred tax assets have not been recognised in respect of total tax losses of €248m (2017: €242m) of which €248m (2017: €239m) have no expiry date and €nil (2017: €3m) will expire in 2030. Deferred tax assets have also not been recognised on other deductible temporary difference of €118m (2017: €87m) which have no expiry.

At the balance sheet date there are temporary differences associated with undistributed earnings of subsidiaries. No liability has been recognised in respect of these differences because the vast majority of these differences occur in the Netherlands, for which the EU participation exemption applies.

### 23. Deferred income

|                                       | 2018<br>€m | 2017<br>€m |
|---------------------------------------|------------|------------|
| At beginning of period                | 10         | 12         |
| Releases to income statement (Note 2) | (2)        | (2)        |
| At end of period                      | 8          | 10         |

### 24. Called-up share capital

For more detailed information on called-up share capital, see Parent Company Accounts, Note 7.

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### 25. Future capital expenditure

| As at 31 March                          | 2018<br>€m | 2017<br>€m |
|-----------------------------------------|------------|------------|
| Contracted but not provided for         | 217        | 189        |
| Authorised but contracts not yet placed | 208        | 129        |

### 26. Operating leases

|                                                                           | 2018<br>€m | 2017<br>€m |
|---------------------------------------------------------------------------|------------|------------|
| Future minimum lease payments for the Group at the end of the period are: |            |            |
| Not later than one year                                                   | 17         | 10         |
| Later than one year and not later than five years                         | 24         | 19         |
| More than five years                                                      | 5          | 3          |
|                                                                           | 46         | 32         |

### 27. Contingencies

|                                         | 2018<br>€m | 2017<br>€m |
|-----------------------------------------|------------|------------|
| Guarantees given under trade agreements | 5          | 17         |
| Others                                  | 58         | 27         |

The Group is also party to a number of claims which may provide the Group with a future inflow or outflow of cash. No amount has been recorded in these financial statements on the basis that the Group does not consider it virtually certain that an amount will be received or no reliable estimate can yet be made for amounts to be paid (if any).

### 28. Reconciliation of net cash flow to movement in net funds

|                                                        | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------------|------------|------------|
| Movement in loans to other Tata Steel companies        | (15)       | (252)      |
| Movement in cash and short-term deposits               | (131)      | (148)      |
| Movement in debt                                       | (20)       | 133        |
| Change in net debt resulting from cash flows in period | (166)      | (267)      |
| Effect of foreign exchange rate movements and other    | (10)       | (3)        |
| Movement in net debt in period                         | (176)      | (270)      |
| Net funds at beginning of period                       | 357        | 627        |
| Net funds at end of period                             | 181        | 357        |

### 29. Analysis of changes in net funds

|                                             | 2017<br>€m | Cash Flow<br>€m | Exchange rate<br>movements and<br>other<br>€m | 2018<br>€m |
|---------------------------------------------|------------|-----------------|-----------------------------------------------|------------|
| <b>Loans to other Tata Steel companies</b>  | 247        | (15)            | (1)                                           | 231        |
| Cash at bank and short-term deposits        | 165        | (124)           | (1)                                           | 40         |
| Bank overdrafts                             | -          | (7)             | -                                             | (7)        |
| <b>Cash and cash equivalents</b>            | 165        | (131)           | (1)                                           | 33         |
| Borrowings                                  | (3)        | (28)            | -                                             | (31)       |
| Obligations under finance leases            | (52)       | 8               | (8)                                           | (52)       |
| <b>Total debt excluding bank overdrafts</b> | (55)       | (20)            | (8)                                           | (83)       |
| <b>Total net funds</b>                      | 357        | (166)           | (10)                                          | 181        |

### 30. Pensions and post-retirement benefits

#### Defined contribution schemes

TSN participates in a number of defined contribution plans on behalf of relevant personnel. Any expense recognised in relation to these schemes represents the value of contributions payable during the period by TSN at rates specified by the rules of those plans. The only amounts included in the balance sheet are those relating to the prior month's contributions that were not due to be paid until after the end of the reporting period. The total cost charged to the income statement in 2018 amounted to €83m (2017: €80m). Of the total cost of €83m, €80m (2017: €76m) related to payments to the Stichting Pensioenfonds Hoogovens ('SPH') Defined Contribution Pension Scheme.

#### Defined benefit schemes

TSN operates a number of defined benefit pension and post-retirement schemes covering the majority of employees. There are multiple plans, the most significant of which are in Germany and the USA. Benefits offered by these schemes are largely based on pensionable pay and years of service at retirement. With the exception of plans in Germany and France, the assets of these schemes are held in administered funds that are legally separated from the company. The trustees of the pension fund are required by law to act in the interest of the fund and of all relevant stakeholders of the scheme, and are responsible for the investment policy with regard to the assets of the fund.

Within Germany, there are three types of defined benefit pension schemes, two of which are closed to new entrants. All of the schemes are unfunded. The scheme for active members in Germany is a pension commitment based on a percentage of the yearly income paid via the pension organisation 'Essener Verband'. The defined benefit schemes in the USA are closed for future accrual. TSN makes sufficient contributions required to fund the cost of benefits provided by the USA schemes and to increase the funding ratio to 100% over a period of 15 years. Pension provision for new entrants in the USA is by means of a defined contribution scheme.

TSN accounts for all pension and post-retirement benefit arrangements using IAS 19 'Employee Benefits' with independent actuaries being used to calculate the costs, assets and liabilities to be recognised in relation to these schemes. The present value of the defined benefit obligation, the current service cost and past service costs are calculated by these actuaries using the projected unit credit method. However, the ongoing funding arrangements of each scheme, in place to meet their long-term pension liabilities, are governed by the individual scheme rules and national legislation. The accounting and disclosure requirements of IAS 19 do not affect these funding arrangements.

#### Actuarial assumptions

A range of assumptions must be used to determine the IAS 19 amounts and the values to be included in the balance sheet and income statement can vary significantly with only small changes in these assumptions. Furthermore the actuarial assumptions used may vary according to the country in which the plans are situated.

The key assumptions applied at the end of the reporting period for the purposes of the actuarial valuations were as follows:

| 2018              | Germany<br>€m | USA<br>€m | Other<br>€m  |
|-------------------|---------------|-----------|--------------|
| Salary growth     | 2.00          | 2.00      | 1.00 to 2.00 |
| Pension increases | 1.00 to 1.75  | 0.00      | 0.00         |
| Discount rate     | 1.77          | 4.10      | 1.37         |
| Inflation         | 2.00          | 3.00      | 1.00 to 2.00 |
| 2017              | Germany<br>€m | USA<br>€m | Other<br>€m  |
| Salary growth     | 2.00          | 2.00      | 1.00 to 2.00 |
| Pension increases | 1.00 to 1.75  | 0.00      | 0.00         |
| Discount rate     | 1.87          | 4.10      | 1.29         |
| Inflation         | 2.00          | 3.00      | 1.00 to 2.00 |

The discount rate is set with reference to the current rate of return on AA rated corporate bonds of equivalent currency and term to the scheme liabilities. Projected inflation rates and pension increases are long-term predictions based mainly on the yield gap between long-term fixed interest and government bond securities.

Demographic assumptions are set having regard to the latest trends in life expectancy, plan experience and other relevant data, including externally published actuarial information within each national jurisdiction. The assumptions are reviewed and updated as necessary as part of the periodic actuarial funding valuations of the individual pension and post-retirement plans.

#### Income statement costs

Under IAS 19 costs in relation to pension and post-retirement plans mainly arise as follows:

- The current service cost is the actuarially determined present value of the pension benefits earned by employees in the current period. It excludes any charges or credits in respect of any deficit or surplus in the scheme respectively and so the cost is unrelated to whether, or how, the scheme is funded.
- Net interest cost / (income) on the liability or asset recognised in the balance sheet.

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These items are treated as a net operating cost in the income statement within employment costs.

Variations from expected costs, arising from the experience of the plans or changes in actuarial assumptions, are recognised immediately in the statement of comprehensive income. Examples of such variations are differences between the discount rate used for calculating the return on scheme assets and the actual return, the remeasurement of scheme liabilities to reflect changes in discount rates, changes in demographic assumptions such as using updated mortality tables, or the effect of more employees leaving service than forecast.

Income statement pension costs arose as follows:

| 2018                               | Netherlands<br>€m | Germany<br>€m | USA<br>€m | Other<br>€m | Total<br>€m |
|------------------------------------|-------------------|---------------|-----------|-------------|-------------|
| Current service cost               | -                 | 3             | 1         | 1           | 5           |
| Net interest cost                  | -                 | 1             | 2         | -           | 3           |
| Past service credit                | -                 | -             | -         | (2)         | (2)         |
| Defined benefit schemes            | -                 | 4             | 3         | (1)         | 6           |
| Defined contribution schemes       | 80                | -             | -         | 3           | 83          |
| <b>Total charge for the period</b> | <b>80</b>         | <b>4</b>      | <b>3</b>  | <b>2</b>    | <b>89</b>   |

  

| 2017                               | Netherlands<br>€m | Germany<br>€m | USA<br>€m | Other<br>€m | Total<br>€m |
|------------------------------------|-------------------|---------------|-----------|-------------|-------------|
| Current service cost               | -                 | 1             | 1         | 2           | 4           |
| Net interest cost                  | -                 | 1             | 2         | -           | 3           |
| Defined benefit schemes            | -                 | 2             | 3         | 2           | 7           |
| Defined contribution schemes       | 77                | -             | -         | 3           | 80          |
| <b>Total charge for the period</b> | <b>77</b>         | <b>2</b>      | <b>3</b>  | <b>5</b>    | <b>87</b>   |

### Plan assets

The asset classes include national and international stocks, fixed income government and non-government securities and real estate. The pension funds invest in diversified asset classes to maximise returns while reducing volatility. The percentage of total plan assets for each category of investment was as follows:

| 2018                      | USA<br>%     | Other<br>%   |
|---------------------------|--------------|--------------|
| <b>Quoted:</b>            |              |              |
| Equities                  | 55.1         | 31.3         |
| Bonds – Fixed Rate        | 22.4         | 26.9         |
| Other                     | 6.4          | -            |
|                           | <b>83.9</b>  | <b>58.2</b>  |
| <b>Unquoted:</b>          |              |              |
| Real estate               | 4.7          | 21.4         |
| Cash and cash equivalents | 11.4         | 20.4         |
|                           | <b>16.1</b>  | <b>41.8</b>  |
| <b>Total</b>              | <b>100.0</b> | <b>100.0</b> |

  

| 2017                      | USA<br>%     | Other<br>%   |
|---------------------------|--------------|--------------|
| <b>Quoted:</b>            |              |              |
| Equities                  | 55.4         | 28.4         |
| Bonds – Fixed Rate        | 22.5         | 28.2         |
| Derivatives               | 5.6          | -            |
| Other                     | 0.8          | 1.4          |
|                           | <b>84.3</b>  | <b>58.0</b>  |
| <b>Unquoted:</b>          |              |              |
| Real estate               | 4.6          | 21.6         |
| Cash and cash equivalents | 11.1         | 20.4         |
|                           | <b>15.7</b>  | <b>42.0</b>  |
| <b>Total</b>              | <b>100.0</b> | <b>100.0</b> |

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### Balance sheet measurement

In determining the amounts to be recognised in the balance sheet the following approach has been adopted:

- Pension scheme assets are measured at fair value (for example for quoted securities this is the bid-market value on the relevant public exchange).
- Pension liabilities include future benefits that will be paid to pensioners and deferred pensioners, and accrued benefits which will be paid in the future for members in service taking into account projected earnings. As noted above, the pension liabilities are discounted with reference to the current rate of return on AA rated corporate bonds of equivalent currency and term to the pension liability.

Amounts recognised in the balance sheet arose as follows:

| <b>2018</b>                                       | Germany<br>€m | USA<br>€m   | Other<br>€m | <b>Total<br/>€m</b> |
|---------------------------------------------------|---------------|-------------|-------------|---------------------|
| Fair value of plan assets at end of period        | -             | 76          | 18          | 94                  |
| Present value of obligation at end of period      | (84)          | (114)       | (24)        | (222)               |
| <b>Defined benefit liability at end of period</b> | <b>(84)</b>   | <b>(38)</b> | <b>(6)</b>  | <b>(128)</b>        |
| Disclosed as:                                     |               |             |             |                     |
| Defined benefit liability - current               | -             | (2)         | (1)         | (3)                 |
| Defined benefit liability - non current           | (84)          | (36)        | (5)         | (125)               |
| <b>Defined benefit liability at end of period</b> | <b>(84)</b>   | <b>(38)</b> | <b>(6)</b>  | <b>(128)</b>        |

  

| <b>2017</b>                                       | Germany<br>€m | USA<br>€m   | Other<br>€m | <b>Total<br/>€m</b> |
|---------------------------------------------------|---------------|-------------|-------------|---------------------|
| Fair value of plan assets at end of period        | -             | 88          | 25          | 113                 |
| Present value of obligation at end of period      | (80)          | (137)       | (35)        | (252)               |
| <b>Defined benefit liability at end of period</b> | <b>(80)</b>   | <b>(49)</b> | <b>(10)</b> | <b>(139)</b>        |
| Disclosed as:                                     |               |             |             |                     |
| Defined benefit liability - current               | -             | (2)         | (1)         | (3)                 |
| Defined benefit liability - non current           | (80)          | (47)        | (9)         | (136)               |
| <b>Defined benefit liability at end of period</b> | <b>(80)</b>   | <b>(49)</b> | <b>(10)</b> | <b>(139)</b>        |

The movements in the present value of plan assets and defined benefit obligations in 2018 and 2017 were as follows:

| <b>2018</b>                                               | Germany<br>€m | USA<br>€m    | Other<br>€m | <b>Total<br/>€m</b> |
|-----------------------------------------------------------|---------------|--------------|-------------|---------------------|
| <b>Plan assets:</b>                                       |               |              |             |                     |
| As at 1 April 2017                                        | -             | 88           | 25          | 113                 |
| Return on plan assets greater than the discount rate      | -             | 4            | -           | 4                   |
| Interest income on plan assets                            | -             | 3            | -           | 3                   |
| Contributions from the employer                           | -             | 2            | 1           | 3                   |
| Benefits paid                                             | -             | (10)         | (1)         | (11)                |
| Exchange rate movements                                   | -             | (11)         | (2)         | (13)                |
| Curtailment                                               | -             | -            | (5)         | (5)                 |
| <b>As at 31 March 2018</b>                                | <b>-</b>      | <b>76</b>    | <b>18</b>   | <b>94</b>           |
| <b>Benefit obligations:</b>                               |               |              |             |                     |
| As at 1 April 2017                                        | (80)          | (137)        | (35)        | (252)               |
| Current service cost                                      | (3)           | (1)          | (1)         | (5)                 |
| Interest cost on the defined benefit obligation           | (1)           | (5)          | -           | (6)                 |
| Past service credit                                       | -             | -            | 2           | 2                   |
| Actuarial loss due to actuarial experience                | (2)           | -            | -           | (2)                 |
| Actuarial (loss)/gain due to financial assumption changes | (1)           | 1            | 2           | 2                   |
| Benefits paid                                             | 3             | 11           | 1           | 15                  |
| Exchange rate movements                                   | -             | 17           | 2           | 19                  |
| Curtailment                                               | -             | -            | 5           | 5                   |
| <b>As at 31 March 2018</b>                                | <b>(84)</b>   | <b>(114)</b> | <b>(24)</b> | <b>(222)</b>        |

Included within other schemes above are post-retirement medical and similar net obligations of €6m (2017: €7m).

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| 2017                                               | Germany<br>€m | USA<br>€m    | Other<br>€m | Total<br>€m  |
|----------------------------------------------------|---------------|--------------|-------------|--------------|
| <b>Plan assets:</b>                                |               |              |             |              |
| At 1 April 2016                                    | -             | 77           | 23          | 100          |
| Return on plan assets less than the discount rate  | -             | 7            | -           | 7            |
| Interest income on plan assets                     | -             | 4            | -           | 4            |
| Contributions from the employer                    | -             | 3            | 1           | 4            |
| Benefits paid                                      | -             | (7)          | -           | (7)          |
| Exchange rate movements                            | -             | 4            | 1           | 5            |
| <b>At 31 March 2017</b>                            | <b>-</b>      | <b>88</b>    | <b>25</b>   | <b>113</b>   |
| <b>Benefit obligations:</b>                        |               |              |             |              |
| As at 1 April 2016                                 | (80)          | (136)        | (59)        | (275)        |
| Current service cost                               | (1)           | (1)          | (2)         | (4)          |
| Interest cost on the defined benefit obligation    | (1)           | (6)          | -           | (7)          |
| Actuarial loss due to actuarial experience         | (2)           | 1            | (1)         | (2)          |
| Actuarial gain due to financial assumption changes | 1             | 4            | 1           | 6            |
| Benefits paid                                      | 3             | 9            | -           | 12           |
| Exchange rate movements                            | -             | (8)          | (2)         | (10)         |
| Disposal of group company                          | -             | -            | 28          | 28           |
| <b>At 31 March 2017</b>                            | <b>(80)</b>   | <b>(137)</b> | <b>(35)</b> | <b>(252)</b> |

Actuarial gains recorded in the Statement of Comprehensive Income for the period were €4m (2017: €11m).

### 31. Disposal of subsidiaries

During the year ended 31 March 2018, no subsidiaries were disposed of by the group.

On 31 May 2016, as part of TSE's divestment of its European Long Products Business, the Group completed the disposal of Tata Steel France Rail SAS to Tata Steel Netherlands Holding BV.

On 29 March 2017, the Group completed the sale of Kalzip (Guangzhou) Limited to Shanghai Qinheng International Trade Co., Ltd.

(i) The net assets disposed were as follows:

|                                                   | 2018<br>€m | 2017<br>€m  |
|---------------------------------------------------|------------|-------------|
| Property, plant and equipment                     | -          | 83          |
| Deferred tax assets                               | -          | 3           |
| Inventories                                       | -          | 29          |
| Trade and other receivables                       | -          | 55          |
| Cash and cash equivalents                         | -          | 4           |
| Trade and other payables                          | -          | (50)        |
| Current tax liabilities                           | -          | (1)         |
| Retirement benefit obligations                    | -          | (28)        |
| <b>Net assets disposed</b>                        |            | <b>95</b>   |
| Gross consideration due to TSN                    | -          | 75          |
| Foreign exchange recycled to the income statement | -          | 2           |
| Goodwill (Note 7)                                 | -          | (21)        |
| Transaction fees and other costs                  | -          | (2)         |
| <b>Loss on disposal</b>                           | <b>-</b>   | <b>(41)</b> |

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(ii) Of which net cash flow arising on disposal was as follows:

|                                                   | 2018<br>€m | 2017<br>€m |
|---------------------------------------------------|------------|------------|
| Gross consideration due to TSN                    | -          | 75         |
| Less: consideration received via dividend in kind | -          | (70)       |
| Less: cash and cash equivalents disposed          | -          | (4)        |
| Net cash flow                                     | -          | 1          |

(iii) Gross consideration due to TSN in 2017 included €70m in respect of consideration received via dividend in kind in respect of the distribution of Tata Steel France Rail SAS to its parent Tata Steel Netherlands Holding BV. The fair value of the dividend in kind of €70m reflected external valuations based on multiples of EBITDA, and TSN financial forecast of cash flows for Tata Steel France Rail SAS including an assumption of a discount rate of 11% which reflected the characteristics and risk of Tata Steel France Rail SAS if it were to operate independently of the TSE group. The BoM has conducted sensitivity analysis on the discount rate for which a change of 0.5% would change the dividend in kind fair value by €4m.

### 32. Related party transactions

The table below sets out details of transactions and loans between TSN, other Tata Steel companies, joint ventures and associates.

|                                                                                | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------------------------------------|------------|------------|
| Sales to joint ventures                                                        | 91         | 49         |
| Sales to associates                                                            | 145        | 106        |
| Sales to other Tata Steel companies                                            | 436        | 337        |
| Purchases from joint ventures                                                  | 3          | -          |
| Purchases from associates                                                      | 48         | 42         |
| Purchases of raw materials from other Tata Steel companies, acting as an agent | 1,228      | 1,013      |
| Purchase of emission rights from other Tata Steel companies (Note 8)           | -          | -          |
| Other purchases from other Tata Steel companies                                | 240        | 235        |
| Net recharges to other Tata Steel companies                                    | (30)       | (31)       |
| Amounts owed by other Tata Steel companies (Note 15)                           | 188        | 86         |
| Amounts owed by joint ventures (Note 15)                                       | 11         | 3          |
| Amounts owed by associates (Note 15)                                           | 9          | 7          |
| Derivative financial instruments owed by Group companies (Note 15)             | 1          | 1          |
| Derivative financial instruments owed to Group companies (Note 17)             | 1          | -          |
| Amounts owed to other Tata Steel companies (Note 17)                           | 67         | 125        |
| Amounts owed to joint ventures (Note 17)                                       | 1          | -          |
| Amounts owed to associates (Note 17)                                           | 3          | 4          |
| Tax payable to TSNH (Note 14)                                                  | 69         | 30         |
| Loans to TSNH (Note 15)                                                        | 150        | 150        |
| Loans to other Tata Steel companies (Note 15)                                  | 81         | 97         |
| Loans from other Tata Steel companies (Note 18)                                | 12         | 3          |
| Interest receivable from other Tata Steel companies (Note 15)                  | 1          | 1          |

Under the terms of the Policy for Surplus Cash agreed between TSN, Tata Steel UK Limited ('TSUK') and TSNH, a short-term loan of €150m was granted by TSN to TSNH bearing a floating interest rate based on Euribor. The outstanding balance of this loan as at 31 March 2018 was €150m (31 March 2017: €150m). The interest rate and other conditions of this loan are in conformity with market conditions.

The Group has received from Tata Steel Global Holdings Pte Ltd guarantees of €200m for loans it holds to certain other Tata Steel companies.

TSN's Treasury department and Tata Steel Europe Metals Trading BV are responsible for the external hedging of currency and metal risks. They also enter into transactions with TSUK Treasury and other Tata Steel subsidiaries, which are not part of TSN. As at 31 March 2018 the fair value of the currency contracts with these parties was nil (31 March 2017: nil) and the fair value of the metal contracts with these parties amounted to a liability of €nil (31 March 2017: a liability of €1m).

Details of transactions with key management personnel are given in 'Further notes to and signing of the annual accounts' on page 57.

### 33. Subsidiaries and investments

The subsidiary undertakings, joint ventures, joint operations and associates of TSN at 31 March 2018 are set out below. Country names are countries of incorporation. Undertakings operate principally in their country of incorporation except where otherwise stated.

#### Subsidiary undertakings

Steel producing, further processing or related activities:

##### *Austria*

Kalzip GmbH

##### *Belgium*

Société Européenne de Galvanisation (Segal) SA

Tata Steel Belgium Packaging Steels N.V.

Tata Steel Belgium Services NV

##### *Bulgaria*

Corus Building Systems Bulgaria AD (65%)

##### *France*

CBS Investissement SAS

SCI Corbeil Les Rives (67.3%)

Inter Metal Distribution (I.M.D.) SAS

Tata Steel France Holdings SAS

Tata Steel France Bâtiments et Systèmes SAS

Tata Steel International (France) SAS

Tata Steel Maubeuge SAS

Unitol SAS

##### *Finland*

Naantali Steel Service Centre OY

##### *Germany*

Blume Stahlservice GmbH (in liquidation)

Corus Aluminium Verwaltungsgesellschaft mbH

Degels GmbH

Fischer Profil GmbH

Hille & Müller GmbH

Kalzip GmbH

S.A.B. Profil GmbH

Service Center Gelsenkirchen GmbH

Tata Steel Germany GmbH

Tata Steel International (Germany) GmbH

##### *Italy*

Kalzip Italy Srl

Tata Steel International (Italia) Srl

##### *The Netherlands*

Beheermaatschappij Industriële Producten B.V.

Corus Primary Aluminium B.V.

C.V. Bénine (76.93%)

Demka B.V.

Esmil B.V.

Huizenbezit Breesaap B.V.

S.A.B.Profiel B.V.

Staalverwerking en Handel B.V.

Tata Steel Europe Distribution B.V.

Tata Steel Europe Metals Trading B.V.

Tata Steel IJmuiden B.V.

Tata Steel Nederland Consulting & Technical Services B.V.

Tata Steel Nederland Services B.V.

Tata Steel Nederland Star-Frame B.V.

Tata Steel Nederland Technology B.V.

Tata Steel Nederland Tubes B.V.

##### *Poland*

Corus Tubes Poland Spółka z.o.o.

##### *Singapore*

Kalzip Asia Pte Limited

##### *Spain*

Kalzip Spain S.L.

##### *Sweden*

Halmstad Steel Service Centre AB

##### *Switzerland*

Montana Bausysteme AG

Tata Steel International (Schweiz) AG

##### *United Arab Emirates*

Kalzip FZE

##### *USA*

Apollo Metals, Ltd

Hille & Müller USA, Inc

Hoogovens USA, Inc

Oremco, Inc (70%)

Rafferty - Brown Steel Co. Inc. of Conn.

Tata Steel USA, Inc

Thomas Processing Comp.

Thomas Steel Strip Corp.

Unless indicated otherwise, subsidiary undertakings are wholly owned within TSN, and TSN holding comprises ordinary shares and 100% of the voting rights.

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### Joint ventures, joint operations and associates

|                                               | Classification  | Products                                                                      | 2018<br>Turnover<br>€m |                       | Issued<br>capital<br>Number<br>of shares | %<br>held |
|-----------------------------------------------|-----------------|-------------------------------------------------------------------------------|------------------------|-----------------------|------------------------------------------|-----------|
| <i>France</i>                                 |                 |                                                                               |                        |                       |                                          |           |
| Isolation du Sud SA                           | Associate       | Insulation of buildings in southern France                                    | -                      | -                     | -                                        | 0.3       |
| Albi Profils SARL                             | Associate       | Construction of industrial buildings in southern France                       | -                      | -                     | -                                        | 30        |
| <i>Mexico</i>                                 |                 |                                                                               |                        |                       |                                          |           |
| Hoogovens Gan Multimedia SA de CV             | Joint Venture   | Inactive company (in liquidation)                                             | -                      | -                     | -                                        | 50        |
| <i>The Netherlands</i>                        |                 |                                                                               |                        |                       |                                          |           |
| GietWalsOnderhoudCombinatie B.V.              | Associate       | Maintenance of parts of direct sheet plant                                    | 12                     | Shares of<br>€454     | 100                                      | 50        |
| Hoogovens Court Roll Surface Technologies VOF | Joint Operation | Processing chrome deposit on rolls                                            | 4                      | -                     | -                                        | 50        |
| Laura Metaal Holding B.V.                     | Joint Venture   | Trading and processing of non-prime metal                                     | 120                    | Shares of<br>€454     | 5,600                                    | 49        |
| Wupperman Staal Nederland B.V.                | Associate       | Purchase, process, refine and sale of steel products and other metal products | 344                    | Shares of<br>€1,000   | 8,000                                    | 30        |
| <i>Norway</i>                                 |                 |                                                                               |                        |                       |                                          |           |
| Norsk Stal Tynnplater AS                      | Joint Venture   | Processing of strip and long products                                         | 71                     | Shares of<br>NOK1,000 | 26,500                                   | 50        |

### 34. Ultimate and immediate parent company

Tata Steel Netherlands Holdings B.V. is the company's immediate parent company, which is incorporated and registered in the Netherlands.

Tata Steel Limited, a company incorporated in India, is the ultimate parent company and controlling party.

Copies of the Report & Accounts for TSL may be obtained from its registered office at Bombay House, 24 Homi Mody Street, Mumbai, 400 001.

### Parent company income statement

For the financial period ended 31 March

|                                          | 2018<br>€m | 2017<br>€m |
|------------------------------------------|------------|------------|
| Income group companies excluding parent  | 125        | 218        |
| Other income and charges, after taxation | (45)       | (7)        |
| <b>Net profit after taxation</b>         | <b>80</b>  | <b>211</b> |

### Parent company balance sheet

| As at 31 March                                      |      | 2018<br>€m   | 2017<br>€m   |
|-----------------------------------------------------|------|--------------|--------------|
| Before appropriation of the result for the year     | Note |              |              |
| <b>Fixed assets</b>                                 |      |              |              |
| Financial fixed assets                              | 1    | 2,549        | 2,538        |
| Loans to group companies                            | 1    | 332          | 364          |
|                                                     |      | <b>2,881</b> | <b>2,902</b> |
| <b>Current assets</b>                               |      |              |              |
| Receivables                                         | 2    | 193          | 249          |
| Current tax assets                                  | 3    | 7            | 2            |
| Cash and short-term deposits                        | 4    | -            | 15           |
|                                                     |      | <b>200</b>   | <b>266</b>   |
| <b>TOTAL ASSETS</b>                                 |      | <b>3,081</b> | <b>3,168</b> |
| <b>Current liabilities</b>                          |      |              |              |
| Borrowings                                          | 5    | 423          | 495          |
| Other payables                                      | 6    | 61           | 68           |
| Current tax liabilities                             | 3    | -            | -            |
|                                                     |      | <b>484</b>   | <b>563</b>   |
| <b>TOTAL LIABILITIES</b>                            |      | <b>484</b>   | <b>563</b>   |
| <b>NET ASSETS</b>                                   |      | <b>2,597</b> | <b>2,605</b> |
| <b>Equity</b>                                       |      |              |              |
| Called-up share capital                             | 7    | 388          | 388          |
| Share premium account                               | 7    | 13           | 13           |
| Legal Reserves                                      | 7    | 11           | 28           |
| Other Reserves                                      | 7    | 2,105        | 1,965        |
| Result for the year                                 | 7    | 80           | 211          |
| <b>Equity attributable to owners of the Company</b> |      | <b>2,597</b> | <b>2,605</b> |

### Parent company 2018 accounts

#### Introduction

The accounts of the parent company included in this section are prepared in accordance with Part 9 of Book 2 of the Dutch Civil Code.

Art. 2:362 part 8 DCC, allows companies that apply IFRS as adopted by the European Union in their consolidated accounts to use the same measurement principles in their parent company accounts. The Company has decided to use this provision from 1 April 2015 onwards. The accounting policies are described in Presentation of consolidated accounts and accounting policies.

#### Presentation of parent company accounts and accounting policies

The parent company statement of income has been prepared in accordance with Art. 2:402 DCC, which allows a simplified Statement of income in the Company financial statements in the event that a comprehensive Statement of income is included in the consolidated Group financial statements.

Information on the use of financial instruments is provided in Note 20 of the consolidated report and accounts.

#### Additional information

For 'Additional information' within the meaning of Art. 2:392 DCC, please refer to section D, Other Information and section E. of this Annual Report, Independent auditor's report.

### Notes to the parent company accounts

#### 1. Financial fixed assets

|                                      | Investments<br>in group<br>companies<br>€m | Loans to<br>own group<br>companies<br>€m | Total<br>€m |
|--------------------------------------|--------------------------------------------|------------------------------------------|-------------|
| Balance sheet value at 31 March 2017 | 2,538                                      | 364                                      | 2,902       |
| Movements in 2017/18:                |                                            |                                          |             |
| Income group companies               | 125                                        | -                                        | 125         |
| Dividend                             | (95)                                       | -                                        | (95)        |
| Other comprehensive income           | (12)                                       | -                                        | (12)        |
| Capital disposals                    | (7)                                        | -                                        | (7)         |
| New loans                            | -                                          | 10                                       | 10          |
| Provision for impairment             | -                                          | (35)                                     | (35)        |
| Loan redemptions                     | -                                          | (7)                                      | (7)         |
| At 31 March 2018                     | 2,549                                      | 332                                      | 2,881       |

Investments in group companies are accounted for using the equity method. Goodwill paid upon the acquisition of investments in group companies is included in the net equity value of the investment and is not separately shown on the face of the balance sheet.

The long-term loans to group companies also include loans, which although formally in the short-term category, are of a long-term economic nature. The list of group companies is presented in Note 33 of the consolidated accounts.

The provision of €35m for impairment includes impairments of €14m and €21m against loan receivables with 2 of TSN's subsidiaries, Kalzip Asia Pte. Limited and Degels GmbH respectively. This provision for impairment results in a difference between the equity balance according to the TSN group consolidated financial statements and the TSN company equity balance as included in the standalone financial statements.

#### 2. Receivables

|                                          | 2018<br>€m | 2017<br>€m |
|------------------------------------------|------------|------------|
| Amounts owed by group companies          | 9          | 17         |
| Interest receivable from group companies | 2          | 2          |
| Derivative financial instruments         | 21         | 16         |
| Other debtors                            | -          | 2          |
| Loans to other Tata Steel companies      | 161        | 212        |
|                                          | 193        | 249        |

Derivative financial instruments comprise forward foreign currency contracts only.

The Company has received from Tata Steel Global Holdings Pte Ltd guarantees of €150m for loans it holds to other Tata Steel companies.

#### 3. Current tax

|                              | 2018<br>€m | 2017<br>€m |
|------------------------------|------------|------------|
| Dutch corporation tax assets | 7          | 2          |
|                              | 7          | 2          |

#### 4. Cash and short-term deposits

|                              | 2018<br>€m | 2017<br>€m |
|------------------------------|------------|------------|
| Cash at bank and in hand     | -          | 15         |
| Cash and short term deposits | -          | 15         |

Cash at bank in 2017 consisted of bank balances and deposits with a maturity within 3 months when acquired.

## C. Annual accounts 2018

### 5. Borrowings

|                                     | 2018<br>€m | 2017<br>€m |
|-------------------------------------|------------|------------|
| <b>Borrowings</b>                   |            |            |
| Borrowings from own group companies | 255        | 337        |
| Bank and other loans                | 168        | 158        |
|                                     | <b>423</b> | <b>495</b> |

The borrowings from TSN group companies bear interest rates based on EURO Libor or official local rates. These rates are fixed for periods up to six months. The weighted average interest rate on short-term borrowings from other Tata Steel companies was 0.1% (2017: 0.1%).

### 6. Other payables

|                                  | 2018<br>€m | 2017<br>€m |
|----------------------------------|------------|------------|
| Amounts owed to group companies  | 33         | 33         |
| Derivative financial instruments | 15         | 16         |
| Other payables                   | 13         | 19         |
|                                  | <b>61</b>  | <b>68</b>  |

Derivative financial instruments comprise forward foreign currency contracts only.

### 7. Capital and reserves

|                             | Share capital<br>€m | Share premium<br>account<br>€m | Legal reserve<br>€m | Other reserves<br>€m | Result for the<br>year<br>€m | Total<br>€m  |
|-----------------------------|---------------------|--------------------------------|---------------------|----------------------|------------------------------|--------------|
| Balance as at 31 March 2016 | 388                 | 13                             | 17                  | 1,943                | 157                          | <b>2,518</b> |
| Appropriated result         | -                   | -                              | -                   | 157                  | (157)                        | -            |
| Profit after taxation       | -                   | -                              | -                   | -                    | 211                          | <b>211</b>   |
| Actuarial gains/(losses)    | -                   | -                              | -                   | 10                   | -                            | <b>10</b>    |
| Translation reserve         | -                   | -                              | (1)                 | -                    | -                            | <b>(1)</b>   |
| Hedging reserve             | -                   | -                              | 12                  | -                    | -                            | <b>12</b>    |
| Dividend                    | -                   | -                              | -                   | (145)                | -                            | <b>(145)</b> |
| Balance as at 31 March 2017 | 388                 | 13                             | 28                  | 1,965                | 211                          | <b>2,605</b> |
| Appropriated result         | -                   | -                              | -                   | 211                  | (211)                        | -            |
| Profit after taxation       | -                   | -                              | -                   | -                    | 80                           | 80           |
| Actuarial gains/(losses)    | -                   | -                              | -                   | 4                    | -                            | 4            |
| Translation reserve         | -                   | -                              | (4)                 | -                    | -                            | (4)          |
| Hedging reserve             | -                   | -                              | (13)                | -                    | -                            | (13)         |
| Dividend                    | -                   | -                              | -                   | (75)                 | -                            | (75)         |
| Balance as at 31 March 2018 | 388                 | 13                             | 11                  | 2,105                | 80                           | <b>2,597</b> |

The authorised share capital of the Company at 31 March 2018 amounts to € 1,300,000,000 (31 March 2017: € 1,300,000,000) and consists of 130,000,000 Ordinary shares of € 10.00 each.

Both at 31 March 2018 and 31 March 2017 38,760,710 Ordinary shares were in issue to a nominal value of € 387,607,100. All shares in issue have been fully paid up. All the outstanding Ordinary shares were held by Tata Steel Netherlands Holdings BV

The shares of Tata Steel Nederland BV have been pledged to the Bank syndicate as security for the Senior Secured Facility Agreement between Tata Steel UK Holdings Limited (formerly Tata Steel UK Limited) and Tata Steel Netherlands Holdings BV (formerly Tata Steel Netherlands BV) and a syndicate of 13 banks.

Legal reserves include the cash flow hedge reserve of €1m (2017 €14m) and the translation reserve of € 10m (2017: €14m).

## C. Annual accounts 2018

### 8. Contingent liabilities

|                                                        | 2018<br>€m | 2017<br>€m |
|--------------------------------------------------------|------------|------------|
| Guarantees and securities on behalf of group companies | 43         | 25         |

Tata Steel Nederland BV has provided a declaration of liability, as referred to in Article 403, Book 2, of the Dutch Civil Code, for the debts of its subsidiaries Tata Steel Nederland Technology BV, Tata Steel Nederland Services BV and Hoogovens Finance BV.

As of 1 January 2008 Tata Steel Nederland BV and most of its Dutch subsidiaries are part of the fiscal entity "Tata Steel Netherlands Holdings BV", which is the ultimate parent within the fiscal entity. Under the Dutch Collection of State Taxes Act, the Company and its fellow fiscal unity members are jointly and severally liable for any taxes payable by the group.

The Company has provided letters of support to Corus Primary Aluminium BV, Tata Steel Maubeuge SAS, Tata Steel France Bâtiment et Systèmes SAS, Kalzip Asia Pte Ltd, Tata Steel Germany GmbH, Degels GmbH, Naantali Steel Service Centre OY and Tata Steel Nederland Tubes BV to enable these companies to continue their operations until the approbation by the shareholder of the financial statements for the year ending 31 March 2019, and for Tata Steel Germany GmbH for the year ending 31 March 2020.

### 9. Other

No employees are employed by the Company, unchanged from the previous reporting period.

Regarding the statement of audit fees Tata Steel Nederland BV applies the exemption as referred to in Article 382a Part 3, Book 2 of the Dutch Civil Code.

### Further notes to and signing of the annual accounts

#### Group and affiliated companies and other capital interests

A list forming part of the Annual Accounts with names and other particulars of companies in which Tata Steel Nederland BV directly or via group companies participates or holds capital interests in other ways has been filed with the Trade Register in Amsterdam.

#### Remuneration of and loans to members of the Board of Management and of the Supervisory Board\*

|                                                                                        | 2018<br>€ | 2017<br>€ |
|----------------------------------------------------------------------------------------|-----------|-----------|
| The total employment costs of the Board of Management of Tata Steel Nederland BV were: |           |           |
| Emoluments of current and former members                                               | 1,951,562 | 1,952,637 |

\* Borne by the Company and its subsidiary or group companies

Employment costs relate to all activities within the Group of the members of the Board of Management.

There were no loans outstanding to members of the Board of Management as at 31 March 2018 or 31 March 2017. An amount of €nil was repaid in the 12 months to 31 March 2018 (12 months to 31 March 2017: €35,535).

The Annual General Meeting of Shareholders determines the remuneration of the members of the Supervisory Board. This was last done in 2014, becoming effective in 2015.

|                                                                      | 2018<br>€ | 2017<br>€ |
|----------------------------------------------------------------------|-----------|-----------|
| Remuneration of current and former members of the Supervisory Board* | 166,250   | 125,000   |

\* Borne by the Company and its subsidiary or group companies

The members of the Supervisory Board do not own any securities in the Company's capital or rights thereto.

#### Appropriation of the result for the financial year 2018

We propose to add the profit of €80m over the financial year 2018 to the Other reserves.

During the year a dividend of €75m (€1.935 per share) was paid in March 2018.

#### Signing of the Annual Accounts

The 2018 Annual Accounts of Tata Steel Nederland BV have been signed by all the members of the Board of Management and by all the members of the Supervisory Board.

Board of Management

Th.J. Henrar, Chairman  
J.E. van Dort  
J. van den Berg

Supervisory Board

P.M.M. Blauwhoff, Chairman  
M.J.L. Jonkhart  
L.M.T. Boeren  
J.L.M. Fischer

IJmuiden, 26<sup>th</sup> June 2018

## D. Other Information

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### **Independent Auditor's Report**

Reference is made to the Auditor's Report as included hereinafter.

### **Appropriation of result according to Articles of Association**

Article 36, of the Articles of Association stipulates that, the profit available for distribution is at the disposal of the General Meeting of Shareholders.

## E. Independent auditor's report

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To: the General Meeting and Supervisory Board of Tata Steel Nederland B.V.

### Report on the financial statements 2017/2018

#### Our opinion

In our opinion:

- Tata Steel Nederland B.V.'s consolidated financial statements give a true and fair view of the financial position of the Group as at 31 March 2018 and of its result and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code;
- Tata Steel Nederland B.V.'s company financial statements give a true and fair view of the financial position of the Company as at 31 March 2018 and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

#### What we have audited

We have audited the accompanying financial statements 2017/2018 of Tata Steel Nederland B.V., Velsen-Noord ('the Company'). The financial statements include the consolidated financial statements of Tata Steel Nederland B.V. and its subsidiaries (together: 'the Group') and the company financial statements.

The consolidated financial statements comprise:

- the consolidated balance sheet as at 31 March 2018;
- the following statements for 2017/2018: the consolidated income statement and the consolidated statements of comprehensive income, changes in equity and cash flows; and
- the notes, comprising a summary of significant accounting policies and other explanatory information.

The company financial statements comprise:

- the parent company balance sheet as at 31 March 2018;
- the parent company income statement for the year then ended;
- the notes, comprising a summary of the accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is EU-IFRS and the relevant provisions of Part 9 of Book 2 of the Dutch Civil Code for the consolidated financial statements and Part 9 of Book 2 of the Dutch Civil Code for the company financial statements.

#### The basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the section 'Our responsibilities for the audit of the financial statements' of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## E. Independent auditor's report

### Independence

We are independent of Tata Steel Nederland B.V. in accordance with the 'Wet toezicht accountantsorganisaties' (Wta, Audit firms supervision act), the 'Verordening inzake de onafhankelijkheid van accountants bij assuranceopdrachten' (ViO - Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence requirements in the Netherlands. Furthermore, we have complied with the 'Verordening gedrags- en beroepsregels accountants' (VGBA - Code of Ethics for Professional Accountants, a regulation with respect to rules of professional conduct).

### Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- the report of the Supervisory Board;
- the report of the Board of Management;
- the other information pursuant to Part 9 of Book 2 of the Dutch Civil Code;

Based on the procedures performed as set out below, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information that is required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained in our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing our procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of such procedures was substantially less than the scope of those performed in our audit of the financial statements.

The Board of Management is responsible for the preparation of the other information, including the report of the Supervisory Board, report of the Board of Management and the other information in accordance with Part 9 of Book 2 of the Dutch Civil Code.

### Responsibilities of the Board of Management and the Supervisory Board for the financial statements

The Board of Management is responsible for:

- the preparation and fair presentation of the financial statements in accordance with EU-IFRS and with Part 9 of Book 2 of the Dutch Civil Code; and for
- such internal control as the Board of Management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, the Board of Management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting frameworks mentioned, the Board of Management should prepare the financial statements using the going-concern basis of accounting unless the Board of Management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so. The Board of Management should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

The Supervisory Board is responsible for overseeing the company's financial reporting process.

## E. Independent auditor's report

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### **Our responsibilities for the audit of the financial statements**

Our responsibility is to plan and perform an audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence to provide a basis for our opinion. Our audit opinion aims to provide reasonable assurance about whether the financial statements are free from material misstatement. Reasonable assurance is a high but not absolute level of assurance which makes it possible that we may not detect all misstatements. Misstatements may arise due to fraud or error.

They are considered to be material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

A more detailed description of our responsibilities is set out in the appendix to our report. Amsterdam, 26 June 2018

PricewaterhouseCoopers Accountants N.V.

Original has been signed by A.G.J. Gerritsen RA

## E. Independent auditor's report

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In addition to what is included in our auditor's report we have further set out in this appendix our responsibilities for the audit of the financial statements and explained what an audit involves.

The auditor's responsibilities for the audit of the financial statements We have exercised professional judgement and have maintained professional scepticism throughout the audit in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error. Our audit consisted, among other things of the following:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the intentional override of internal control.
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Management.
- Concluding on the appropriateness of the Board of Management's use of the going concern basis of accounting, and based on the audit evidence obtained, concluding whether a material uncertainty exists related to events and/or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion.

Our conclusions are based on the audit evidence obtained up to the date of our auditor's report and are made in the context of our opinion on the financial statements as a whole. However, future events or conditions may cause the company to cease to continue as a going concern.

- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures, and evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Considering our ultimate responsibility for the opinion on the company's consolidated financial statements we are responsible for the direction, supervision and performance of the group audit.

In this context, we have determined the nature and extent of the audit procedures for components of the group to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole. Determining factors are the geographic structure of the group, the significance and/or risk profile of group entities or activities, the accounting processes and controls, and the industry in which the group operates. On this basis, we selected group entities for which an audit or review of financial information or specific balances was considered necessary.

We communicate with the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.